

2014 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of up to 30 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition and one year later 97% of Round One projects were under contract and/or progressing.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a “Top Performer”. The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

This year the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran’s Work Group to address to the unemployment of returning Veteran’s in New York. The REDC’s were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region’s plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were

published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

2014 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2014 for up to \$150 million in capital funds and \$70 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2014 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Identification of global marketing and export strategies;*

In 2014, the five regions identified as top performers from 2013 would be competing for two awards of \$25 million each in additional funding while the remaining five regions from 2013 were competing for three awards of \$25 million each. The ten regions were also eligible for up to \$10 million in Excelsior Tax Credits to help attract and grow businesses in the region.

The 2014 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Cesar Perales and included Commissioner and Civil Service President Jerry Boone, Office of General Services Commissioner Roann Destito, Environmental Facilities Corporation CEO Matthew Driscoll, Chair of NYS Tourism Advisory Council Cristyne Nicholas, Director of NYS Division of Veteran's Affairs Colonel Eric J. Hesse, Tax and Finance Commissioner Thomas Mattox, and the Director of the Trade Promotion Coordinating Committee, International Trade Administration Patrick Kirwan. The SIAT reviewed each region's Progress Report based on established criteria. Members of all REDC's traveled to Albany and presented a summary of their 2014 activities and priorities to the SIAT which included PowerPoint presentations, videos, and regional exhibit booths. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Kenneth Adams, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Adams accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the top Progress Report up to \$35 million in funding consisting of \$25 million in capital grants and \$10 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$500 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2014 REDC initiative was launched on April 28 and the CFA opened for applications on May 01 and closed on June 16. All details about CFA resources were made available online via the 2014 CFA Resources Available Document, the State Register and the New York State Contract Reporter. When the portal closed on June 16, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On August 15, the REDCs submitted their final 2014 progress reports to the State. After the SIAT presentations concluded in September, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Thursday, December 11, 2014, the Governor announced that 852 projects totaling \$709.2 million had been awarded through Round Four of the Regional Economic Development Council initiative. Top Performer awards were given to the Finger Lakes, Southern Tier, Central New York, Mid-Hudson, and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Kenneth Adams, President and CEO of Empire State Development Corporation

From: Cesar Perales, Secretary of State
Jerry Boone, Commissioner and President, Civil Service Commission
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, President and CEO, Environmental Facilities Corporation
Thomas Mattox, Commissioner, Department of Taxation and Finance
Cristyne Nicholas, Chair, New York State Tourism Advisory Council
Colonel Eric J. Hesse, Director, NYS Division of Veteran's Affairs
Patrick Kirwan, Director of the Trade Promotion Coordinating Committee, International Trade Administration

Subject: Review of 2014 Regional Economic Development Councils' Progress

Date: December 9, 2014

We have been honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council Initiative. In the past four years, this important initiative has created jobs and grown new industries across the state.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan which emphasized the region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development and create jobs statewide. Each year since, the plans have been updated to identify projects that continue to support each region's vision of its economic future.

In September of this year, each Regional Council came to Albany to present their progress. Their oral presentations complemented and built upon regional progress reports and plan updates submitted by the Regional Councils in August. We heard those presentations and have the responsibility of assessing the progress of the Regional Councils.

With the shift to a bottom-up planning process, the State has turned to the Regional Councils to implement many State priorities. In year four (2014), Regional Councils were asked to address three new State priorities: global marketing and export strategies; veterans' participation in the workforce; and support of NY Rising Community Reconstruction Plan projects.

2014 Competition

Our task this year was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2014 REDC Guidebook. We focused on three areas:

1) Implementation of regional strategic economic development plans, including how the regions addressed the following 2014 priorities:

- Support NY Rising Community Reconstruction Plan projects
- Maintain a project pipeline
- Address regional workforce development needs for key sectors
- Refine the region's Opportunity Agenda
- Encourage Veterans' participation in the workforce
- Contribute to NYSUNY 2020 Challenge Grant Program
- Implement Cleaner, Greener Communities Sustainability Plan
- Nominate Innovation Hot Spots
- Expand collaborative efforts with other Regional Councils

2) Performance in encouraging economic growth through job creation and investment, including such factors as:

- Job creation and investment
- Status of past priority projects
- Collaboration with local government to transform the regional business climate
- Performance measures

3) Identification of global marketing and export strategies.

Awards

The regions competed in two groups this year. One group consisted of the five regions identified as Top Performers in 2013. They competed for two awards of \$25 million each, and consisted of the following regions: Capital Region, Long Island, Mohawk Valley, North Country, and Southern Tier.

The second group consisted of the five regions that did not receive top awards in 2013. They competed for three awards of \$25 million each, and consisted of the following regions: Central NY, Finger Lakes, Mid-Hudson, New York City, and Western NY.

The Strategic Implementation Assessment Team has identified five regions that deserve the highest awards this year: **Central NY, Finger Lakes, Long Island, Mid-Hudson, and the Southern Tier**. This was a difficult task, as regions shined in different areas, with some excelling in the development of global marketing and export strategies while others excelled in different priority areas. All regions continued to build upon their previous successes, adjusting their strategies as needed and identifying projects that will help advance their vision.

The regions we are recommending, however, edged out the others and should receive up to \$25 million in capital funds and up to \$10 million in Excelsior Tax Credits.

The **Central New York Regional Economic Development Council (CNYREDC)** provides a forum for stronger partnerships, growth-oriented investments, and incubation of new initiatives to bolster economic growth in Central New York. CNYREDC joined forces with the Mohawk Valley Regional Economic Development Council to develop a joint Global NY Plan, with emphasis on manufacturers of building systems that heat and cool buildings, refrigerate produce, and control manufacturing processes. They have joined with MVREDC, private industry, and academic institutions to move the Northeast UAS Airspace Integration Research Alliance (NUAIR) forward, establishing the Regions' place in the burgeoning field of unmanned aircraft. CNYREDC has also been working to push workforce alignment and training to the forefront of community discussions, through programs like Salt Works, Work Train, and Say Yes to Education Syracuse, and the efforts of the Next Generation Job Linkage Work Group.

The **Finger Lakes Regional Economic Development Council (FLREDC)** continued its focus on revitalizing the Eastman Business Park, and has identified new priority projects that will foster innovation and technology commercialization, strengthen communities and key industrial sites, address key infrastructural barriers to growth, enhance workforce development, and expand access to foreign markets and capital. FLREDC is seeking to create a new center for high tech manufacturing in Genesee County through development of the Science and Technology Advanced Manufacturing Park. The region has identified middle skills positions as key for future economic growth, and is advancing a priority project to address this. It has also extended its Opportunity Agenda to include more of the City of Rochester, proposing new programs to target at-risk students and prepare them for academic success and job opportunities.

The **Long Island Regional Economic Development Council (LIREDC)** maintained its focus on key initiatives, including creating a cohesive education and workforce training strategy through partnerships among a range of stakeholders - business, trade groups, labor, government agencies, educational institutions, and parents; and developing

innovation and industry clusters in transformative locations across the region - including downtowns, brownfields, and university research and medical centers. In addition to reinvigorating Long Island's manufacturing sector through a shift to technology products, the region is producing a new generation of sustainable, well-paying jobs in the legacy sectors of agriculture, aquaculture, fisheries and tourism. Finally, it is revitalizing its poorest neighborhoods by targeting the region's collective resources on new community-driven initiatives that can create jobs, homes and businesses. The Wyandanch Rising project embodies that community centered work.

The **Mid-Hudson Regional Economic Development Council (MHREDC)** excels in identifying projects that will help the region attain its economic vision, and has persuaded priority project sponsors to provide paid internships as a way of boosting training opportunities. New performance measures using sector metrics are useful for identifying specific areas of opportunity or concern within the regional economy. Strong performance of mature industries suggest the region's economic fundamentals are sound, although employment gains have been offset by losses in technology firms. Regional strategies have been fine-tuned with increased emphasis on university/public/private partnerships, and projects such as expansion of the SUNY Manufacturing Alliance for Research and Technology Transfer (SMARTT) are proposed to implement those strategies.

The **Southern Tier Regional Economic Development Council (STREDC)** continues its enthusiastic commitment to a strategic plan that is "Catalytic, Collaborative, Comprehensive and Competitive." This collaborative spirit is reflected in the Regional Council's support for plans and projects developed under the NY Rising Community Reconstruction Program, and the participation of local governments and others in a Regional Resiliency Summit. The global marketing and export strategy for the region is extensive, identifying existing regional exporters, barriers to exporting and opportunities for expanded exporting. One identified approach is to capitalize on the region's location between two major international visitor destinations (New York City and Niagara Falls), and to improve its competitiveness in hosting global racing events by addressing critical safety issues at the Watkins Glen International racing facility.

Five regions should receive up to \$5 million in capital funding each, and up to \$10 million in Excelsior Tax Credits to help attract and grow business in their regions: **Capital Region, Mohawk Valley, New York City, North Country, and Western NY.**

The **Capital Region Economic Development Council (CRREDC)** is seeking to secure market share for existing companies and to target industries that have national and

international potential; prepare for the future through investments in projects to enhance security, improve weather forecasting; build an infrastructure for new businesses in defense, paper, emerging high-tech fields and others; and open up opportunities for students, veterans and others eager to contribute to the economic well-being of the Capital Region. The CRREDC is collaborating with local industry stakeholders to implement the region's sustainability plan, creating a ripple effect that produces a stream of consistent, effective projects, dubbed "Sustainability Squared." Global strategies seek to both attract foreign direct investment (FDI) and increase exports, particularly service exports like the arts, culture, tourism and higher education.

The **Mohawk Valley Regional Economic Development Council (MVREDC)**, maintains a focus on attracting high technology jobs; revitalizing its downtown and waterfronts; growing agriculture and agribusinesses; and expanding tourism. Updates were made to its strategic plan to include projects from five NY Rising Communities. Other project ideas were generated at a Regional Summit which brought together leaders and stakeholders across the six county region. MVREDC continued to provide substantial emphasis on workforce development and training, prioritizing the following sectors: STEM, high technology, agri-business, downtown development, tourism and waterfronts. Global marketing strategies were developed in collaboration with the CNYREDC, and include maturation of the proposed Northeast UAS Airspace Integration Research Alliance (NUAIR).

The **New York City Regional Economic Development Council (NYCREDC)** is focused on design and implementation of public-private and interregional partnerships in order to accelerate economic growth and job creation in the City and State and to extend the benefits of growth to the most economically distressed individuals and communities. During this year of transition in the City's government, the REDC has begun work to ensure that the new Mayor's economic development team is informed about the REDC's strategic plan and is fully engaged in implementation of regional priority projects. NYCREDC is working with employers and developers to ensure that state-assisted projects maximize opportunities for local hiring and training initiatives. The NY Metro Export plan represents a collaborative effort between the New York City, Long Island, and the Mid-Hudson regions, and involve developing a network to share information and resources among the different regions.

The **North Country Regional Economic Development Council (NCREDC)** seeks to receive global recognition of the region as a special place to visit, live, work and study. Its global marketing and export strategies are comprehensive and build upon the strengths and characteristics of the region, such as: bi-national partnerships, aerospace, border

crossings, transportation, international tourism, agriculture, and international sports. The NCCREDC continues to successfully engage with other regions in advancing recreation and tourism, broadband, defense, and international business strategies. Its progress and prioritization in its work with sister regions is reflective of its ability to tap in to the potential of the North Country, despite its immense geography and sparse population. The Cleaner Greener Communities program continues to be a central component of the NCREDC's strategic plan, with sustainability plan goals built into priority project and Consolidated Funding Application (CFA) scoring criteria.

The **Western NY Regional Economic Development Council (WNYREDC)** continues to embrace its three core strategies of workforce enhancement, entrepreneurship and smart growth to provide a regional foundation by which its seven strategic industries can grow and prosper. The Regional Council has developed meaningful performance metrics that will allow for assessments of the Regions' social and economic progress and provide guidance for amendments where needed in their strategies and initiatives. The Region's commitment to workforce enhancement is evidenced by the number of education based priority projects which have been advanced by the WNYREDC. It also uses a three-prong approach to meeting the educational and workforce needs of the region's veterans – access to employment counselors, helping develop educational plans, and promoting veteran employment to potential employers.

Conclusion

The Assessment Team was impressed by the continued dedication of the Regional Council members, people who volunteer for their work groups, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the REDC process is taking New York down the path of even greater success, driven by the economic development skills of REDC members, spurred on by the advancement of new ideas and products by institutions of higher learning, and fueled by the development of a workforce across all age groups and socioeconomic strata. Please extend our congratulations to all members of the Regional Councils for the outstanding work they are doing to strengthen New York's economy.

Long Island Regional Economic Development Council

2014 Progress Report Assessment

Section I. Implementation of the Regional Strategic Economic Development Plans

a. Support NY Rising Community Reconstruction Plan projects

Strengths

- Formed a NY Rising Community Reconstruction work group in 2013 focused on community engagement efforts.
- Endorsed eight regional priorities: protecting wastewater treatment, water supply and solid waste facilities, utility and electric generation, shoreline protection, and strengthening disaster recovery for at risk residents.
- While it appears that the Long Island Regional Economic Development Council (LIREDC) has had a minor role in rebuilding efforts due in part to the involvement of other planning entities in the region, LIREDC supports projects that haven't been funded yet through federal relief programs, and that are not qualified for traditional State economic development programs. Proposals are those identified through the NY Rising Community Reconstruction Plan process.

b. Maintain a Project Pipeline

Strengths

- LIREDC conducted extensive outreach prior to the submission of Consolidated Funding Application (CFA) proposals to identify community needs in order to determine their priority projects.
- LIREDC effectively utilized working groups established for each of the key strategies, as well as the new Global NY and Veteran's strategies, to solicit new projects and ensure that the projects were aligned with regional priorities.
- Many of the projects funded in early rounds were comprehensive multi-phased projects. As initial phases are completed, additional projects are identified which are essential to the full build-out of the projects and support of key strategies.
- LIREDC has begun to develop projects for future rounds of funding. For example, the work group received a presentation by a local non-profit looking for funding for a STEM-focused Tesla Science Museum. While the project was not recommended for funding in this round (the work group determined that the project was not far enough along for funding), they suggested ways in which the presenters could advance the project further and return to the group in the future with a stronger proposal in the future.

Weakness

- Reliance on existing projects may limit the emergence of new, worthwhile ventures.

c. Address Regional workforce development needs for key sectors

Strengths

- LIREDC continues to make progress on implementing its workforce development strategies, which are aimed at a mix of age groups, with a specific focus on underserved areas. A particular focus has been on developing entrepreneurial skills.
- Workforce development plays a significant role in many of the region's economic development strategies, including the region's Opportunity Agenda, focus on STEM learning, the promotion of key sectors of the economy, especially in the healthcare field and the newly developed Veteran's agenda.
- New training capacity is being built for skills in hospitality and tourism management (St. Joseph's College), nursing (Molloy College), and high technology (NYIT).
- LIREDC endorsed several CFAs that will allow the region's colleges to invest in workforce training.

d. Refine the Regional Opportunity Agenda

Strengths

- The Opportunity Agenda is a well-balanced approach to community redevelopment which focuses on revitalizing downtown Wyandanch by developing a mix of housing, retail and arts/entertainment to provide a sense of place for the community.
- The Opportunity Agenda also puts an emphasis on improving the workforce and educational skills of area residents. Programs that provide on-the-job training and apprenticeship programs are advancing, and enrollment is increasing in English as a Second Language and financial literacy programs.
- Progress has been made in rebuilding local infrastructure in the Opportunity Area, including an intermodal plaza, improvements to the Long Island Rail Road station, and design of a new ice rink.
- LIREDC requests CFA funding for priority projects that were identified in the initial plan to build on the progress already made.

Weaknesses

- Progress appears to be slow in implementing some of the workforce training initiatives which are an integral part of the Opportunity Agenda. However, many of the impediments to progress appear to be resolved and should allow the projects to move forward.

e. Promote Veterans' participation in the workforce

Strengths

- Established a new workgroup to promote veteran's participation in the workforce, which consists of key stakeholders, including higher education institutions, the United Way and veterans advocacy groups.
- Developed an inventory of existing programs to assist veterans.
- Adopted a new veteran's strategy and provided specific action steps, such as expansion of United Way's VetsBuild program to create more hiring opportunities and an entrepreneurship boot camp for vets.
- Incorporated a focus on veterans into many existing programs, particularly the workforce development programs.

- Offered a creative approach to helping veterans re-enter the workforce and achieve educational advancement.
- Identified the SUNY-led “Experience Counts” program as a model for the private colleges and institutions to implement processes for awarding credit for military training and, in doing so, expedite and improve the affordability of attaining a college degree.

Weakness

- While some interesting and creative ideas are presented along with the new strategy, there are few projects for this funding cycle.

f. NYSUNY 2020 Challenge Grants

Strengths

- LIREDC created a workgroup to provide a forum for discussion of potential proposals that would involve input from the five Long Island SUNY campuses.
- Given the extent that workforce development is already integrated into all aspects of the regional plan, the LIREDC is well positioned to develop projects that advance the goals of SUNY 2020 and the regional strategic economic development plan.

g. Cleaner, Greener Communities Sustainability Plans

Strengths

- LIREDC has added at least one member of the Cleaner Greener Consortium to each of the LIREDC workgroups to help facilitate the alignment of projects with strategies set forth in the sustainability plan.
- Several existing projects are moving forward, such as an Anaerobic Digester to produce energy from organic waste; hazard mitigation measures for the City of Long Beach; and Bus Rapid Transit between Stony Brook and Ronkonkama.
- Projects are recommended for funding in 2014 that would advance the goals of the regional sustainability plan, such as an electric vehicle charging station and funds for waterfront planning.

h. Innovation Hot Spots

Strengths

- A proposed Innovation Hot Spot designation was endorsed that would encompass all of the incubators and accelerators on Long Island, with resources shared among the participants.
- The proposal addresses four key industry clusters identified in the regional strategic economic development plan (life sciences, information technology, clean energy, defense and homeland security) and addresses many of the fundamental strategies articulated in the plan (multi-faceted, enhancing research/education/industry collaboration, interdisciplinary incubation, developing technology entrepreneurs).
- The proposal seeks to turn what has typically been a disadvantage (dispersed economic and academic assets) into a strategic asset.
- Participants in the proposal currently house 98 start-up companies and aid 49 non-occupants.

i. Interregional Collaboration

Strengths

- The LIREDC has addressed a major weakness in prior progress reports by initiating an Interregional Global Export Pipeline. The goal is to establish a virtual network for sharing information and resources between regions, aimed at maximizing investment and job creation in the tradable goods sector.
- The response to the Governor's Global NY initiative has a particular emphasis on coordinating support for interregional infrastructure projects at area transportation hubs.

Weakness

- Limited interregional cooperation in other areas.

j. Implementation gaps

None other than items listed elsewhere in the assessment.

k. New priorities and strategies

- The new strategies for Global NY, Veteran's Workforce Development, and tourism are well thought out and show much promise and there has been significant progress toward their implementation.
- The focus on incorporating resiliency into a broad range of infrastructure development is worthy of praise.

Section II. Performance in Encouraging Economic Growth through Job Creation and Investment

a. Job Creation and Investment

Strengths

- The strategies pursued by the LIREDC are targeted at creating and retaining jobs on Long Island in the short term, but more importantly, are focused on developing the infrastructure (both physical and human capital) necessary to position their regional economy for long-term growth.
- Recipients of ESD capital funding in the earlier rounds reported that 794 full-time, permanent jobs were created over the past year, with 1,622 construction jobs.
- To date, total state funding of \$244.3 million (including \$168 million in CFA funds) have been awarded to 250 projects that are expected to result in total investments of \$2.2 billion when fully completed.
- Total capital expenditures were \$57.6 million with projected investments of \$695.8 million from June 2014 through May 2015.
- The 2014 priority projects consist of 22 priority projects, totaling \$26.2 million in state support, which is expected to result in an 8-1 leveraging of \$208 million in total investment.

Weakness

- While the projected amount of private sector investment is high, actual leveraged private investment thus far is low. Only \$22 million out of a projected \$695 million in capital expenditures have been incurred thus far.

b. Status of past priority projects

Strength

- Progress has been made on priority projects over the past year, though many projects were delayed by the severe winter weather in 2014.

Weaknesses

- Contracting delays, a weak global economy, and adverse winter weather conditions have delayed work on several projects.

c. Collaborate with Local Governments

Strengths

- The LIREDC made a concerted effort to engage elected and appointed officials who know the wants and needs of their constituents. This effort was especially important in advancing infrastructure projects and in helping address recovery and resiliency issues in the wake of Super Storm Sandy. There are numerous examples of planning projects to revitalize downtown areas and to implement transit oriented development, which require cooperation and engagement of local governments in order to succeed.
- Many projects are sponsored by Nassau or Suffolk County or by the municipality in which the project is located.
- The Opportunity Agenda targeting the revitalization of Wyandanch is the good example of the LIREDC's collaboration with local government officials and community leaders.

d. Performance Measures

Strengths

- LIREDC has provided a summary of the state of the local economy, noting the economic difficulties resulting from the negative impact Superstorm Sandy has had on both the infrastructure (public and private) and the job market.
- The construction industry added jobs (+5,100) over the last year. In fact seven of the nine major industry sectors increased employment from June 2013-June 2014.
- Looking at the overall strength of the economy and changes in the various industry sectors can be an informative means of targeting economic development efforts. For example, despite projects designed to retain Long Island's youth, the aging of the regions' population is occurring at a faster rate than the State and the nation.

Weakness

- The report lacks tangible performance metrics to measure the progress being made on implementing the regional plan.

Section III. Identification of Global Marketing and Export Strategies

a. Develop Global marketing and export strategies

Strengths

- The Global Marketing Work Group consists of members of the private sector and government with extensive experience in exports.
- The work group developed an analysis outlining the major industries and companies located on Long Island and a regional export profile. The analysis focused on specific industries of greatest impact including aerospace parts and products manufacturing, miscellaneous machinery manufacturing, pharmaceuticals, financial services, computer and electronics development, R&D services, and education.
- The work group commissioned a market research study to aid in their analysis of the current export market and potential opportunities to grow exports of Long Island businesses.

b. Global marketing and export projects

Strengths

- Providing a virtual pipeline of available export opportunities and assistance programs is a good first step.
- Several projects were proposed to advance these strategies, including interregional cooperation on larger infrastructure projects, such as area transportation hubs.

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
40730	Long Island	Arts	Arts CHPG	Changing Tides	Long Island Traditions	64.29	15	79.29	\$39,000.00	Awarded
40420	Long Island	Arts	Arts CHPG	Winterfest 2015	East End Arts & Humanities Council	54.76	20	74.76	\$59,300.00	Awarded
42136	Long Island	Arts	Arts CHPG	Andreas Gursky Exhibition Parrish Art Museum	Parrish Art Museum	52.92	20	72.92	\$76,000.00	Awarded
42132	Long Island	Arts	Arts CHPG	Wyandanch Rising STEaM Center Phase II Design and Construction	Suffolk County Office of Film Cultural Affairs	34.17	20	54.17	\$0.00	Not-Awarded
43234	Long Island	Arts	Arts CHPG	SPARKBOOM(TM)	Huntington Arts Council, Inc.	34.76	15	49.76	\$0.00	Not-Awarded
41703	Long Island	Arts	Arts CHPG	Zoning for Exposure	Islip Arts Council	37.08	5	42.08	\$0.00	Not-Awarded
39361	Long Island	Arts	Arts CHPG	Arts Alive LI	Long Island Arts Alliance	12.38	20	32.38	\$0.00	Not-Awarded
14858	Long Island	Arts	Arts CHPG	Project Permanent Home	Bay Street Theatre	12.86	10	22.86	\$0.00	Not-Awarded
40382	Long Island	Arts	Arts WIP	Expanded Associate Director Position	Herstory Writers Workshop	57.62	10	67.62	\$49,500.00	Awarded
38693	Long Island	Arts	Arts WIP	Curator Position at Hallockville Museum Farm	Hallockville Museum Farm	55.24	5	60.24	\$0.00	Not-Awarded
42431	Long Island	DOL	DOL EET	Soldering and Customer Service Training	Precipart Corporation	56.05	20	76.05	\$17,625.00	Awarded
43018	Long Island	DOL	DOL EET	Lean Manufacturing and Quality Management Training	Qosina Corp.	55.47	20	75.47	\$77,525.00	Awarded
42266	Long Island	DOL	DOL EET	Lean Operations and Management Training	Chembio Diagnostic Systems Inc.	53.96	20	73.96	\$100,000.00	Awarded
40030	Long Island	DOL	DOL EET	Lean Manufacturing Training	Posimech Inc.	53.65	20	73.65	\$58,000.00	Awarded
41516	Long Island	DOL	DOL EET	Field Testing and Inspection Training	LiRo Engineers, Inc.	63	10	73	\$28,150.00	Awarded
41100	Long Island	DOL	DOL EET	Project Management and Process Improvement Training	Intelligent Product Solutions Inc.	50.38	20	70.38	\$43,200.00	Awarded
39537	Long Island	DOL	DOL EET	Lean Manufacturing and Operations Training	Air Industries Group, Inc.	49.5	20	69.5	\$99,670.00	Awarded
41323	Long Island	DOL	DOL EET	Advanced Manufacturing Training	American Pride Fasteners, LLC	49.2	20	69.2	\$80,000.00	Awarded
38966	Long Island	DOL	DOL EET	Management and Operations Training	Synergy Resources, Inc.	53.35	15	68.35	\$64,350.00	Awarded
40099	Long Island	DOL	DOL EET	Project Management and Lean Training	Applied DNA Sciences, Inc.	47.35	20	67.35	\$84,815.00	Awarded
42907	Long Island	DOL	DOL EET	Lean Operations, Quality and Management Training	E B Industries, LLC	51.79	15	66.79	\$51,267.00	Awarded
40408	Long Island	DOL	DOL EET	Lean Operations Training	Luitpold Pharmaceuticals, Inc.	46.45	20	66.45	\$91,800.00	Awarded
40852	Long Island	DOL	DOL EET	AS9100 Quality Management System and Lean Training	C & H Machining Inc.	46.26	20	66.26	\$43,176.00	Awarded
40005	Long Island	DOL	DOL EET	Advanced Aerospace Manufacturing Training	Magellan Aerospace, New York, Inc.	46.09	20	66.09	\$100,000.00	Awarded
39751	Long Island	DOL	DOL EET	Lean Manufacturing and Management Training	Sulzer Metco (US) Inc.	51	15	66	\$100,000.00	Awarded
40561	Long Island	DOL	DOL EET	Lean Transformation Training	Frank Lowe Rubber & Gasket Co., Inc.	50.75	15	65.75	\$50,000.00	Awarded
38635	Long Island	DOL	DOL EET	Medical Coding and Technical Training	South Nassau Communities Hospital	55.64	10	65.64	\$99,601.00	Awarded
39164	Long Island	DOL	DOL EET	Advanced Manufacturing Training	American Racing Headers & Exhaust, Inc.	49.96	15	64.96	\$64,000.00	Awarded
42950	Long Island	DOL	DOL EET	Manufacturing Operations and Software Training	Dayton T. Brown, Inc.	43.55	20	63.55	\$97,329.00	Awarded
40810	Long Island	DOL	DOL EET	Supply Chain Management and Resource Planning Training	Country Life, LLC	42.8	20	62.8	\$48,000.00	Awarded
42676	Long Island	DOL	DOL EET	AS9100C Quality Management Systems Training	Orbit International Corp.	47.6	15	62.6	\$100,000.00	Awarded
42450	Long Island	DOL	DOL EET	Management, Communications and Software Training	Medical Depot, Inc.	50.99	10	60.99	\$90,000.00	Awarded
42030	Long Island	DOL	DOL EET	ISO 9001/13485 Quality Management Systems Training	Lutech Veterinary Industries Inc.	43.83	15	58.83	\$0.00	Not-Awarded
41708	Long Island	DOL	DOL EET	ISO 9001 Quality Management Systems Training	Zeta Machine Corp.	47.83	10	57.83	\$0.00	Not-Awarded
42466	Long Island	DOL	DOL EET	Lean Operations and Continuous Improvement Training	Precare Corporation dba Premier Care Industries	42.24	15	57.24	\$0.00	Not-Awarded
42336	Long Island	DOL	DOL EET	Lean Manufacturing Training	Air Techniques, Inc.	41.78	15	56.78	\$0.00	Not-Awarded
43384	Long Island	DOL	DOL EET	Lean and Manufacturing Operations Training	Javin Machine Corp.	41.49	15	56.49	\$0.00	Not-Awarded
41725	Long Island	DOL	DOL EET	Operations and Management Training	Clever Devices Ltd.	35.9	20	55.9	\$0.00	Not-Awarded
38744	Long Island	DOL	DOL EET	Lean Manufacturing Training	Island Pro Digital Inc.	45.83	10	55.83	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/ Not-Awarded
40419	Long Island	DOL	DOL EET	Advanced Manufacturing Training	B & R Industries Inc.	40.16	15	55.16	\$0.00	Not-Awarded
42399	Long Island	DOL	DOL EET	Lean Manufacturing and Continuous Improvement Training	American Casting and Manufacturing Corporation	39.73	15	54.73	\$0.00	Not-Awarded
42468	Long Island	DOL	DOL EET	Machining, Programming, and Operations Training	Lasticks Aerospace, Inc.	32.83	20	52.83	\$0.00	Not-Awarded
41909	Long Island	DOL	DOL EET	AS9100 Quality Management System Training	Atlantic Fluid Power, Inc.	46.44	5	51.44	\$0.00	Not-Awarded
43189	Long Island	DOL	DOL EET	ISO 9001 Quality Management Systems Training	The Ruhof Corporation	41	10	51	\$0.00	Not-Awarded
41537	Long Island	DOL	DOL EET	Lean Manufacturing and Management Training	Windowcraft, Inc. dba Windowtex	39.01	10	49.01	\$0.00	Not-Awarded
41383	Long Island	DOL	DOL EET	Lean Manufacturing and Management Training	Visual Citi, Inc.	32.86	15	47.86	\$0.00	Not-Awarded
41849	Long Island	DOL	DOL EET	Advanced Lean Manufacturing Training	Duro Dyne Corporation	37.41	10	47.41	\$0.00	Not-Awarded
42374	Long Island	DOL	DOL EET	Enterprise Resource Planning Implementation Training	Bryit Group LLC dba Jentronics	31.83	15	46.83	\$0.00	Not-Awarded
41822	Long Island	DOL	DOL EET	AS9100C Quality Management Systems Training	Hi - Temp Brazing Inc.	41.15	5	46.15	\$0.00	Not-Awarded
40390	Long Island	DOL	DOL EET	Lean Manufacturing Training	Command Business Products, Inc.	26	10	36	\$0.00	Not-Awarded
42855	Long Island	DOL	DOL NHT	Laboratory Technician Training	BioRestorative Therapies LLC	0	20	20	\$0.00	Not-Awarded
39884	Long Island	DOL	DOL UWT	Medical Careers Training	Town of Hempstead Department of Occupational Resources	46.4	20	66.4	\$100,000.00	Awarded
40918	Long Island	DOL	DOL UWT	Construction Trades Training	Suffolk County Workforce Investment Board	43.84	20	63.84	\$100,000.00	Awarded
42621	Long Island	DOL	DOL UWT	Manufacturing, Health Care, and Energy Training	Suffolk County Community College	42.52	20	62.52	\$100,000.00	Awarded
39955	Long Island	DOL	DOL UWT	Project Management Training	Stony Brook University	36.12	20	56.12	\$0.00	Not-Awarded
39951	Long Island	DOL	DOL UWT	Nursing Practice Training	St. Joseph's College	35	20	55	\$0.00	Not-Awarded
40715	Long Island	DOS	DOS CSBG	Workforce Development	United Way of Long Island	62.5	20	82.5	\$200,000.00	Awarded
39427	Long Island	DOS	DOS CSBG	New Business Development	Economic Opportunity Council Of Suffolk inc	58.7	10	68.7	\$0.00	Not-Awarded
42527	Long Island	DOS	DOS CSBG	Youth Work and Life experience project	Roosevelt Community Revitalization Group Inc	47	10	57	\$0.00	Not-Awarded
41103	Long Island	DOS	DOS CSBG	Outreach and Services for Victims of Domestic Violence	Victims Information Bureau of Suffolk Inc VIBS	38.8	10	48.8	\$0.00	Not-Awarded
43375	Long Island	DOS	DOS CSBG	Young Entrepreneurs Training Program YETP	The Cedarmore Corporation	29.6	5	34.6	\$0.00	Not-Awarded
39859	Long Island	DOS	DOS CSBG	Family Community Life Center	Family Community Life Center	15.8	10	25.8	\$0.00	Not-Awarded
40158	Long Island	DOS	DOS LGE	Regional Fuel Facility Consolidation	Town of Smithtown	54.58	15	69.58	\$304,329.00	Awarded
39091	Long Island	DOS	DOS LGE	Plan for Consolidation of Town and Village Dispatch Services	Village of East Hampton	47.91	15	62.91	\$0.00	Not-Awarded
42364	Long Island	DOS	DOS LGE	Bring the Building Department Online	Town of North Hempstead	48.16	0	48.16	\$0.00	Not-Awarded
39482	Long Island	DOS	DOS LWRP	Theodore Roosevelt Blueway Trail Implementation	Town of Oyster Bay	71.2	20	91.2	\$83,911.00	Awarded
39569	Long Island	DOS	DOS LWRP	Waterside Recreational Redevelopment Planning for the South Side of Glen Cove Creek	City of Glen Cove	68.8	20	88.8	\$300,000.00	Awarded
40707	Long Island	DOS	DOS LWRP	Town of East Hampton Coastal Erosion Assessment and Resiliency Plan	Town of East Hampton	67.2	20	87.2	\$250,000.00	Awarded
40081	Long Island	DOS	DOS LWRP	South Shore Blueway Trail Kayak Launch at Waterfront Park	Village of Freeport	67.2	20	87.2	\$16,000.00	Awarded
40314	Long Island	DOS	DOS LWRP	South Shore Blueway Trail Implementation	Nassau County	66.4	20	86.4	\$240,000.00	Awarded
39418	Long Island	DOS	DOS LWRP	Riverside Pedestrian Footbridge	Town of Southampton	64.8	15	79.8	\$0.00	Not-Awarded
40611	Long Island	DOS	DOS LWRP	Enhancing Access to Downtown Port Jefferson Childrens Park near Harbor Marina	Village of Port Jefferson	60.8	15	75.8	\$0.00	Not-Awarded
39100	Long Island	DOS	DOS LWRP	Blue Point Avenue Pond Restoration	Town of Brookhaven	60.8	15	75.8	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
41947	Long Island	DOS	DOS LWRP	Implement the LWRP in the Comprehensive Plan Update for Southold Town	Town of Southold	69.6	5	74.6	\$0.00	Not-Awarded
43447	Long Island	DOS	DOS LWRP	Water Quality Sampling for Detection of Illicit Discharges	Town of Hempstead	59.2	15	74.2	\$0.00	Not-Awarded
39741	Long Island	DOS	DOS LWRP	Waterfront Planning for Sustainability and Resilience	Village of Mastic Beach	52	20	72	\$0.00	Not-Awarded
43334	Long Island	DOS	DOS LWRP	Hard Clam Stock Assessment for Waters in Hempstead	Town of Hempstead	56.8	15	71.8	\$0.00	Not-Awarded
41294	Long Island	DOS	DOS LWRP	Roadway Maintenance for Water Pollution Prevention	Town of Brookhaven	52.8	15	67.8	\$0.00	Not-Awarded
41519	Long Island	EFC	EFC GIGP	Sustainable Maple Drive Parking Lot Redevelopment	Village of Great Neck Plaza	51	15	66	\$675,000.00	Awarded
42932	Long Island	EFC	EFC GIGP	Downtown Long Beach Resilient Connectivity for Park Avenue	City of Long Beach	44	20	64	\$0.00	Not-Awarded
43052	Long Island	EFC	EFC GIGP	Caumsett State Park Site Improvements Utilizing Green Infrastructure	NYS OPRHP	42	20	62	\$0.00	Not-Awarded
40928	Long Island	EFC	EFC GIGP	South Jamesport Avenue Green Retrofit	Town of Riverhead	35	15	50	\$0.00	Not-Awarded
39107	Long Island	EFC	EFC GIGP	Blue Point Ave Pond Wetlands Restoration	Town of Brookhaven	27	20	47	\$0.00	Not-Awarded
39006	Long Island	EFC	EFC GIGP	Green Drainage	Village of Patchogue	17	20	37	\$0.00	Not-Awarded
38947	Long Island	ESD	ESD EJP	Facility Relocation and Expansion	Eyeking LLC	75	20	95	\$100,000.00	Awarded
41478	Long Island	ESD	ESD EJP	Data Center Expansion	mindSHIFT Technologies Inc	74	20	94	\$1,000,000.00	Awarded
37384	Long Island	ESD	ESD EJP	Facility Expansion	Kitchen Table Bakers, Inc.	70	20	90	\$500,000.00	Awarded
42591	Long Island	ESD	ESD EJP	Production Expansion and Relocation	Certerra Inc.	68	20	88	\$436,344.00	Awarded
42338	Long Island	ESD	ESD EJP	Facility Expansion	Air Stream Corp	68	20	88	\$1,000,000.00	Awarded
40505	Long Island	ESD	ESD EJP	Facility Acquisition	A&Z Pharmaceutical Inc.	68	20	88	\$1,500,000.00	Awarded
43497	Long Island	ESD	ESD EJP	Expansion of Manufacturing Facility	Ancon Gear & Instruments Corp.	66	20	86	\$150,000.00	Awarded
42993	Long Island	ESD	ESD EJP	Facility Expansion	J&K Electronics, Inc.	65	20	85	\$240,373.00	Awarded
41906	Long Island	ESD	ESD EJP	Facility Expansion	Contract Pharmacal Corporation	65	20	85	\$1,000,000.00	Awarded
41895	Long Island	ESD	ESD EJP	Facility Expansion	Nationwide Exhibitor Services Inc.	65	20	85	\$150,000.00	Awarded
42855	Long Island	ESD	ESD EJP	Headquarter and Laboratory Relocation	BioRestorative Therapies, Inc.	64	20	84	\$600,000.00	Awarded
42989	Long Island	ESD	ESD EJP	Expansion	Exergy LLC	62	20	82	\$350,000.00	Awarded
40030	Long Island	ESD	ESD EJP	Facility Expansion	Posimech, Inc.	62	20	82	\$30,825.00	Awarded
15312	Long Island	ESD	ESD EJP	Facility Upgrade	Richner Communications Inc.	60	20	80	\$200,000.00	Awarded
40411	Long Island	ESD	ESD EJP	Facility Expansion	Big Apple Sign Corp.	69	10	79	\$590,220.00	Awarded
43181	Long Island	ESD	ESD EJP	Air Industries Group Growth Through Mergers & Acquisitions - Project JET	Air Industries Group	50	20	70	\$0.00	Not-Awarded
39751	Long Island	ESD	ESD EJP	Employee Training	Sulzer Metco US Inc	45	15	60	\$0.00	Not-Awarded
42921	Long Island	ESD	ESD Grants	Reclaiming Our Water Improving Coastal Resiliency with Sewer Infrastructure	Suffolk County	74	20	94	\$4,000,000.00	Awarded
40329	Long Island	ESD	ESD Grants	Wyandanch Rising Building C 20 Station Drive	Albanese Development Corporation	74	20	94	\$1,500,000.00	Awarded
40800	Long Island	ESD	ESD Grants	The Meadows at Yaphank Phase II	Rose Breslin Associates, LLC	73	20	93	\$1,500,000.00	Awarded
42835	Long Island	ESD	ESD Grants	Beech Street Park Avenue Drainage Improvement Project	Nassau County, Department of Public Works	72	20	92	\$1,000,000.00	Awarded
43055	Long Island	ESD	ESD Grants	Establish Center of Excellence for Infrastructure and Energy Cybersecurity	Stony Brook University	70	20	90	\$1,000,000.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42843	Long Island	ESD	ESD Grants	Countywide Stormwater Check Valves Flood Mitigation Project	Nassau County, Department of Public Works	70	20	90	\$1,600,000.00	Awarded
42553	Long Island	ESD	ESD Grants	Establish Center for Metabolomics	Cold Spring Harbor Laboratory	70	20	90	\$1,500,000.00	Awarded
39797	Long Island	ESD	ESD Grants	James D Conte Community Center	Town of Huntington	70	20	90	\$1,500,000.00	Awarded
41240	Long Island	ESD	ESD Grants	Center for Environmental Research and Coastal Oceans Monitoring	Molloy College	69	20	89	\$1,000,000.00	Awarded
42301	Long Island	ESD	ESD Grants	Agriculture Capital Equipment Grant Program	Peconic Land Trust, Incorporated	68	20	88	\$1,000,000.00	Awarded
40500	Long Island	ESD	ESD Grants	Establish STEM Education Center	Hofstra University	68	20	88	\$1,500,000.00	Awarded
40305	Long Island	ESD	ESD Grants	Adelphi University Nursing Innovation Lab and Training Center	Adelphi University	67	20	87	\$2,500,000.00	Awarded
38995	Long Island	ESD	ESD Grants	SCCC Workforce Development Initiative	Suffolk County Community College	67	20	87	\$236,000.00	Awarded
43497	Long Island	ESD	ESD Grants	Manufacturing Expansion Project	Ancon Gear & Instruments Corp.	66	20	86	\$90,000.00	Awarded
43130	Long Island	ESD	ESD Grants	Manufacturing Expansion Project	American Pride Fasteners	66	20	86	\$50,000.00	Awarded
42132	Long Island	ESD	ESD Grants	Wyandanch Rising STEaM Center Phase II Design and Construction	Suffolk County Department of Economic Development & Planning	66	20	86	\$64,000.00	Awarded
41155	Long Island	ESD	ESD Grants	Wyandanch Rising: Streetscape Enhancements and Long Island Music Hall of Fame Museum	Town of Babylon	66	20	86	\$500,000.00	Awarded
39652	Long Island	ESD	ESD Grants	Patchogue Structured Parking Design	Incorporated Village of Patchogue	66	20	86	\$60,000.00	Awarded
39350	Long Island	ESD	ESD Grants	Nassau Coliseum Sports and Entertainment District	Blumenfeld Development Group	66	20	86	\$1,000,000.00	Awarded
39292	Long Island	ESD	ESD Grants	Hampton Bays Downtown Revitalization Construction of Good Ground Park	Town of Southampton	66	20	86	\$443,000.00	Awarded
42468	Long Island	ESD	ESD Grants	Manufacturing Expansion Project	Lasticks Aerospace, Inc.	65	20	85	\$50,000.00	Awarded
41798	Long Island	ESD	ESD Grants	Town of Riverhead County Agritourism Visitors Center	Town of Riverhead	65	20	85	\$500,000.00	Awarded
41275	Long Island	ESD	ESD Grants	LIU Research, Innovation and Technology Park	Long Island University	65	20	85	\$500,000.00	Awarded
40853	Long Island	ESD	ESD Grants	CNC Machine Purchase	Rising Sun Woodworking	65	20	85	\$19,500.00	Awarded
39951	Long Island	ESD	ESD Grants	Expanding Opportunities for Nursing and Veterans	St. Joseph's College	65	20	85	\$642,500.00	Awarded
38596	Long Island	ESD	ESD Grants	EMT Expansion	Elite Manufacturing Technologies, LLC	65	20	85	\$50,000.00	Awarded
42549	Long Island	ESD	ESD Grants	INNOVATION CONTINUUM High School to College to Workforce	New York Institute of Technology	63	15	78	\$100,000.00	Awarded
42137	Long Island	ESD	ESD Grants	Grease Receiving Station	Great Neck Water Pollution Control District	62	15	77	\$270,000.00	Awarded
40211	Long Island	ESD	ESD Grants	Freeport Channel Crossing Electrical Improvements / Outage Mangement System	Freeport Community Development Agency	60	15	75	\$325,000.00	Awarded
41218	Long Island	ESD	ESD Grants	South Nassau Hospital Emergency Department Expansion	South Nassau Communities Hospital	64	10	74	\$500,000.00	Awarded
39418	Long Island	ESD	ESD Grants	Riverside Pedestrian Footbridge	Town of Southampton	58	15	73	\$0.00	Not-Awarded
39808	Long Island	ESD	ESD Grants	Project King	Memorial Sloan Kettering Cancer Center	60	10	70	\$0.00	Not-Awarded
42453	Long Island	ESD	ESD Grants	Infrastructure for Innovation	Stony Brook University	62	5	67	\$0.00	Not-Awarded
42592	Long Island	ESD	ESD Grants	Infrastructure for Incubation	Long Island High Technology Incubator, Inc	53	10	63	\$0.00	Not-Awarded
40572	Long Island	ESD	ESD Grants	Touro Law Mixed Use Incubator Capital Project	Touro College	51	10	61	\$0.00	Not-Awarded
42451	Long Island	ESD	ESD Grants	Targeted Research Investments in High Potential Disciplines	Stony Brook University	51	5	56	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
43278	Long Island	ESD	ESD Grants	International Global Tourism to NYS	I'm A Ruralpolitan, Inc.	47	5	52	\$0.00	Not-Awarded
43384	Long Island	ESD	ESD Grants	Manufacturing Expansion Project	Javin Machine Corporation	33	15	48	\$0.00	Not-Awarded
43043	Long Island	ESD	ESD Grants	Machining Expansion Project	Triangle Machining Corp	42	5	47	\$0.00	Not-Awarded
42855	Long Island	ESD	ESD Grants	BioTechnology Expansion Project	BioRestorative Therapies, Inc.	0	20	20	\$0.00	Not-Awarded
42591	Long Island	ESD	ESD Grants	Expansion at Farmingdale State College	Certerra Inc.	0	20	20	\$0.00	Not-Awarded
41906	Long Island	ESD	ESD Grants	145 Oser Avenue Expansion	Contract Pharmacal Corporaiton	0	20	20	\$0.00	Not-Awarded
15312	Long Island	ESD	ESD Grants	Recharge RCI	Richner Communications, Inc.	0	20	20	\$0.00	Not-Awarded
42678	Long Island	ESD	ESD Grants	Mezzanine Addition	Wyandanch Public Library	0	20	0	\$0.00	Not-Awarded
41478	Long Island	ESD	ESD Grants	Data Center Expansion	mindSHIFT Technologies, Inc.	0	0	0	\$0.00	Not-Awarded
43096	Long Island	ESD	ESD HSSP	Long Island Innovation Hotspot	Long Island High Technology Incubator Inc.	92	20	112	\$250,000.00	Awarded
42188	Long Island	ESD	ESD HSSP	LaunchPad Angels	LaunchPad Long Island and Long Island Angel Network	45	10	55	\$0.00	Not-Awarded
41702	Long Island	ESD	ESD MNY	Long Island Wine Country Global Trade and Tourism Initiative	Long Island Wine Council	76	20	96	\$285,000.00	Awarded
39361	Long Island	ESD	ESD MNY	Arts Alive LI	Long Island Arts Alliance	66	20	86	\$150,000.00	Awarded
43468	Long Island	ESD	ESD MNY	Long Beach Marketing Promotion	City of Long Beach	62.5	20	82.5	\$300,000.00	Awarded
41715	Long Island	ESD	ESD MNY	Long Island History, Arts and Tourism Series	Casbah Pictures Inc	62	20	82	\$18,050.00	Awarded
39784	Long Island	ESD	ESD MNY	Gold Coast Film Festival	Town of North Hempstead	60	20	80	\$75,000.00	Awarded
41798	Long Island	ESD	ESD MNY	Town of Riverhead County Agritourism Visitors Center	Town of Riverhead	55	20	75	\$200,000.00	Awarded
43234	Long Island	ESD	ESD MNY	SPARKBOOM	Huntington Arts Council, Inc.	48.5	15	63.5	\$0.00	Not-Awarded
40962	Long Island	ESD	ESD MNY	Come Taste the East End	East End Tourism Alliance	32.5	20	52.5	\$0.00	Not-Awarded
43278	Long Island	ESD	ESD MNY	International Tourism to New York State	Im A Ruralpolitan Inc	14.5	5	19.5	\$0.00	Not-Awarded
39247	Long Island	ESD	ESD MNY	2015 Season	Arena Players Repertory Theatre Comapny	6.5	5	11.5	\$0.00	Not-Awarded
41155	Long Island	ESD	ESD SPFS	Wyandanch Rising	Town of Babylon	66	20	86	\$0.00	Not-Awarded
42678	Long Island	ESD	ESD SPFS	Mezzanine	Wyandanch public library	65	20	85	\$0.00	Not-Awarded
40211	Long Island	ESD	ESD SPFS	Freeport Channel Crossing Electrical Improvements / Outage Mangement System, Community - Wide	Freeport Community Development Agency	60	15	75	\$0.00	Not-Awarded
39741	Long Island	ESD	ESD SPFS	Waterfront Planning	Incorporated Village of Mastic Beach	50	20	70	\$0.00	Not-Awarded
42898	Long Island	HCR	HCR NYMS	Patchogue Theatre Anchor Project	Village of Patchogue	44	15	59	\$0.00	Not-Awarded
40758	Long Island	HCR	HCR NYMS	Patchogue BID Main Street 2014	Patchogue Business Improvement Management Association	41	15	56	\$0.00	Not-Awarded
40717	Long Island	NYSERDA	NYSERDA CGC2	Town of East Hampton Decentralized Resilient Energy Assessment and Management Plan	Town of East Hampton	45.6	20	65.6	\$75,000.00	Awarded
39727	Long Island	NYSERDA	NYSERDA CGC2	Indoor Organic Waste Processing Facility code amendments	Town of Smithtown	48.6	15	63.6	\$187,500.00	Awarded
39379	Long Island	NYSERDA	NYSERDA CGC2	Mastic Beach Comprehensive Plan	Incorporated Village of Mastic Beach	28.75	20	48.75	\$0.00	Not-Awarded
41786	Long Island	NYSERDA	NYSERDA CGC3	Electric Vehicle Charging Stations Along Long Island Expressway	Town of North Hemsptead	61.14	20	81.14	\$625,000.00	Awarded
42044	Long Island	NYSERDA	NYSERDA CGC3	Long Island Complete Green Homes	Molloy College	55.29	20	75.29	\$2,395,248.00	Awarded
40329	Long Island	NYSERDA	NYSERDA CGC3	Wyandanch Rising Building C 20 Station Drive	Albanese Development Corp	54.29	20	74.29	\$3,229,752.00	Awarded
40940	Long Island	NYSERDA	NYSERDA CGC3	Nicolls Road Bus Rapid Transit, Suffolk Co.	Suffolk County	49.29	20	69.29	\$0.00	Not-Awarded
39797	Long Island	NYSERDA	NYSERDA CGC3	James D. Conte Huntington Station Community Center	Town of Huntington	44.14	20	64.14	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
40719	Long Island	NYSERDA	NYSERDA CGC3	Town of East Hampton Resilient Aquaculture Facility	Town of East Hampton	42.57	20	62.57	\$0.00	Not-Awarded
41781	Long Island	NYSERDA	NYSERDA CGC3	People Powered Solar	Mosaic	42.71	15	57.71	\$0.00	Not-Awarded
42932	Long Island	NYSERDA	NYSERDA CGC3	Downtown Long Beach: Resilient Connectivity	City of Long Beach	34.87	20	54.87	\$0.00	Not-Awarded
41728	Long Island	NYSERDA	NYSERDA CGC3	Long Island Regional Seaweed Aquaculture	Cornell Cooperative Extension of Suffolk County	31.57	20	51.57	\$0.00	Not-Awarded
41874	Long Island	NYSERDA	NYSERDA CGC3	Long Island High Impact Home Energy Makeover	Powersmith Home Energy Solutions	39.86	10	49.86	\$0.00	Not-Awarded
40591	Long Island	Parks	Parks HAS D	Raise the Eagle, Phase 3 - Justices Court Building Façade Restoration	North Shore Historical Museum, Inc.	46.5	20	66.5	\$75,000.00	Awarded
40603	Long Island	Parks	Parks HAS D	Sea Cliff Village Hall Complex Exterior Renovation Phase II	Inc Village of Sea Cliff	46	20	66	\$300,500.00	Awarded
41060	Long Island	Parks	Parks HAS D	Construction of the Ida May replica oyster dredge	Christeen Oyster Sloop Preservation Corp	44.5	20	64.5	\$173,451.00	Awarded
42445	Long Island	Parks	Parks HAS D	95 Shore Road Habitat Restoration Phases 3 and 4	North Shore Land Alliance	42	15	57	\$56,620.00	Awarded
41798	Long Island	Parks	Parks HAS D	Town of Riverhead County Agritourism Visitors Center	Town of Riverhead	31	20	51	\$0.00	Not-Awarded
40064	Long Island	Parks	Parks HAS D	Restoration of the Schumacher House (historic Cornell Van Nostrand House)	Town of North Hempstead	38.5	10	48.5	\$0.00	Not-Awarded
36642	Long Island	Parks	Parks HP D	1838 Keepers Quarters Stabilization	Montauk Historical Society	43	20	63	\$249,473.00	Awarded
40603	Long Island	Parks	Parks HP D	Sea Cliff Village Hall Complex Exterior Renovation Phase II	Inc Village of Sea Cliff	41	20	61	\$0.00	Not-Awarded
40591	Long Island	Parks	Parks HP D	Raise The Eagle	North Shore Historical Museum, Inc.	40.5	20	60.5	\$0.00	Not-Awarded
40426	Long Island	Parks	Parks HP D	Manor House Renovation	Planting Fields Foundation	36	20	56	\$0.00	Not-Awarded
39835	Long Island	Parks	Parks HP D	Fireboat Fire Fighter Preservation Project	Fireboat Fire Fighter	40	15	55	\$0.00	Not-Awarded
40168	Long Island	Parks	Parks HP D	Cherry Grove Theatre Restoration	Cherry Grove Community Association Inc	30	20	50	\$0.00	Not-Awarded
31183	Long Island	Parks	Parks HP D	Rehabilitation of the Servants Courtyard at Westbury House	Old Westbury Gardens	28	20	48	\$0.00	Not-Awarded
40064	Long Island	Parks	Parks HP D	Restoration of the Historical Cornell Van Nostrand House	Town of North Hempstead	30.5	10	40.5	\$0.00	Not-Awarded
41644	Long Island	Parks	Parks HP D	Restoration of the Nicoll Grist Mill	Friends of Connetquot	29.5	10	39.5	\$0.00	Not-Awarded
41839	Long Island	Parks	Parks HP D	The Stony Brook Grist Mill (c.1751)	The Ward Melville Heritage Organization	25.5	10	35.5	\$0.00	Not-Awarded
39292	Long Island	Parks	Parks PKS D	Hampton Bays' Good Ground Park	Town of Southampton	55.44	20	75.44	\$500,000.00	Awarded
40474	Long Island	Parks	Parks PKS D	Sensory Garden	Planting Fields Foundation	54.14	20	74.14	\$250,000.00	Awarded
40081	Long Island	Parks	Parks PKS D	South Shore Blueway Trail Kayak Launch at Waterfront Park	Incorporated Village of Freeport	52.35	20	72.35	\$0.00	Not-Awarded
40314	Long Island	Parks	Parks PKS D	South Shore Blueway Water Trail	Nassau County	48.68	20	68.68	\$0.00	Not-Awarded
40611	Long Island	Parks	Parks PKS D	Children's Park Improvements	Incorporated Village of Port Jefferson	45.35	15	60.35	\$0.00	Not-Awarded
42445	Long Island	Parks	Parks PKS D	95 Shore Road Habitat Restoration Phases 3 and 4	North Shore Land Alliance	43.52	15	58.52	\$0.00	Not-Awarded
42039	Long Island	Parks	Parks PKS D	Mud Creek Watershed Restoration Project	Suffolk County Department of Economic Development and Planning	32.55	20	52.55	\$0.00	Not-Awarded
41381	Long Island	Parks	Parks PKS D	North Central Ave Pocket Park North Valley Stream	Town of Hempstead	31.73	20	51.73	\$0.00	Not-Awarded
42494	Long Island	Parks	Parks PKS D	Mitchel Playgrounds	Nassau County	40.3	10	50.3	\$0.00	Not-Awarded
41593	Long Island	Parks	Parks PKS D	Cedar St Park Streetscapes Uniondale	Town of Hempstead	31.5	15	46.5	\$0.00	Not-Awarded
42582	Long Island	Parks	Parks PKS D	Greis Park Fitness Trail Link	Inc Village of Lynbrook	30.25	10	40.25	\$0.00	Not-Awarded
42887	Long Island	Parks	Parks PKS D	North Woodmere Park Recreation Enhancement Project	Nassau County, Dept. of Public Works	30	10	40	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42578	Long Island	Parks	Parks PKS D	Wantagh Park Recreation Revitalization Project	Nassau County, Dept. of Public Works	28.8	10	38.8	\$0.00	Not-Awarded
40027	Long Island	Parks	Parks PKS D	Park Rehabilitation Project	Town of Oyster Bay	33.64	5	38.64	\$0.00	Not-Awarded
41787	Long Island	Parks	Parks PKS D	Hempstead Tpke Streetscape Levittown	Town of Hempstead	22.81	15	37.81	\$0.00	Not-Awarded
43190	Long Island	Parks	Parks PKS D	Year Round Outdoor Sports Complex Selden	Town of Brookhaven	24.29	10	34.29	\$0.00	Not-Awarded
42575	Long Island	Parks	Parks PKS D	Softball Field and Basketball Lighting	Inc Village of Lynbrook	21.8	5	26.8	\$0.00	Not-Awarded
39569	Long Island	Parks	Parks PKS P	Waterside Recreational Redevelopment Planning	City of Glen Cove	50.73	20	70.73	\$300,000.00	Awarded

Program Legend

Agency	Program Abbreviation	Program Name
Arts	Arts APCE	Artistic Program Capital Equipment
Arts	Arts CHPG	Arts, Culture & Heritage Project Grant
Arts	Arts TIP	Technology Improvements Program
Arts	Arts WIP	Workforce Investment Program
Canals	Canals	Canalway Grant Program
DEC	DEC EPGP	Engineering Planning Grant Program
DOL	DOL EET	Existing Employee Training Program
DOL	DOL NHT	New Hire Training Program
DOL	DOL UWT	Unemployed Worker Training Program
DOS	DOS CSBG	Community Services Block Grant
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD EJP	Excelsior Jobs Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	New York State Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGED	Community Development Block Grant - Economic Development
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBGPF	Community Development Block Grant - Public Facilities
HCR	HCR CDBGPI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGSBA	Community Development Block Grant - Small Business Assistance
HCR	HCR NYMS	New York Main Street
HCR	HCR NYMSTA	New York Main Street Technical Assistance
NYSERDA	NYSERDA CGC2	Cleaner Greener Communities - Category 2: Planning & Technical Assistance
NYSERDA	NYSERDA CGC3	Cleaner Greener Communities - Category 3: Sustainability Projects
Parks	Parks HAS D	Heritage Area Systems (Development)
Parks	Parks HAS P	Heritage Area Systems (Planning)
Parks	Parks HP A	Historic Property (Acquisition)
Parks	Parks HP D	Historic Property (Development)
Parks	Parks HP P	Historic Property (Planning)
Parks	Parks PKS A	Parks (Acquisition)
Parks	Parks PKS D	Parks (Development)
Parks	Parks PKS P	Parks (Planning)