

## 2012 Regional Council Process & Consolidated Funding Applications

### Background:

The Regional Economic Development Councils are a community driven, regional approach to economic development in New York State. Each Council is made up of 20 to 30 business, academic and government leaders from throughout the Region. In 2012, the Senate and Assembly majority committees selected one member from each region to be a voting Regional Council member.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment.<sup>1</sup> Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition and one year later 97% of Round One projects were under contract and/or progressing.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan. These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's agenda were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Implementation Agendas, which are publically available online at [www.regionalcouncils.ny.gov](http://www.regionalcouncils.ny.gov). Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80 points. The remaining 20 points were awarded by the Regional Councils, and were based off the following endorsement standards:

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<sup>1</sup> See Attachment A: Regional Council Guidebook: "A New State Government Approach to Economic Growth", page 4.

### Statewide Endorsement Standards

*Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.*

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

#### **2012 Competition:**

To incentivize the implementation process, the Regional Councils competed for \$220 million in ESD capital funds and tax credits based on their Implementation Agendas. In 2012, five awards of \$25 million were made. The competition was split into two parts:

- First, the four regions with the 2011 Best Plans competed for two awards of up to \$25 million each in capital funds. Awards were made based on the progress the Regional Councils have made implementing their strategies and evolution of their strategic plans as outlined in their submitted Implementation Agendas including any revisions or updates.
- Second, the remaining six regions competed for three awards of up to \$25 million each in capital funds. Awards were made based on the progress the Regional Councils have made implementing their strategies and evolution of their strategic plans as outlined in their submitted Implementation Agendas including any revisions or updates.

The balance of the \$25 million in capital funds was divided among the five remaining regions. Each region will also be eligible for up to \$10 million in Excelsior Tax Credits to help attract and grow business in the region.<sup>2</sup>

According to the enabling legislation as passed by the New York State legislature and signed into law by the Governor, “funding will be pursuant to a plan developed by the chief executive officer of the New York state Urban Development Corporation and based in part on a competitive selection process among the Regional Economic Development Councils and will support initiatives based on anticipated economic development benefits. Such moneys will be awarded by the New York State Urban Development Corporation at its discretion.”<sup>3</sup>

To reflect the changing nature of the competition, the 2012 Strategic Implementation Assessment Team was led by Secretary of State Cesar Peralas and included Office of General Services Commissioner Roann Destito, Tax and Finance Commissioner Thomas Mattox, Environmental Facilities Corporation CEO Matthew Driscoll and Agriculture and Markets Commissioner Darrel Aubertine with support from the Brookings Institution, vis a vis Bruce Katz and Amy Liu. The SIAT reviewed each region’s Implementation Agendas based on established criteria and also traveled to each Region to view and tour the progress first hand. Each tour included a panel presentation that allowed for ample question and answer opportunities between the SIAT and Regional Council members. Each of the ten Regional Council visits included a tour of projects funded in the 2011 CFA which demonstrated Regional Council progress and accomplishments.

The SIAT provided an assessment of each plan<sup>4</sup> and made recommendations to Kenneth Adams, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with these criteria.<sup>5</sup> President Adams accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the top Implementation Agenda up to \$40 million in funding consisting of \$25 million in capital grants and \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for up to \$600 million in economic development resources available from ten state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council<sup>6</sup> and the technical program review of the agencies providing resources, subject to interagency team analysis and agency discretion.<sup>7</sup>

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<sup>2</sup> See Attachment B: Regional Council Guidebook: “Implementing a New Operating Model for NYS Government,” page 16.

<sup>3</sup> See Chapter 54 of the Laws of 2011, Capital Projects Budget, page 595.

<sup>4</sup> See Attachment D: Regional Documents containing materials for each region, including the Strategic Plan, Review Committee Assessment and CFA Projects.

<sup>5</sup> See Attachment C: Memo to Kenneth Adams from members of Strategic Plan Review Committee, December 5, 2011.

<sup>6</sup> See Attachment A: Regional Council Guidebook: “A New State Government Approach to Economic Growth,” page 11.

<sup>7</sup> See Attachment A: Regional Council Guidebook: “A New State Government Approach to Economic Growth,” page 11.

In 2012, the CFA opened for applications on May 3 and closed on July 14. Prior to that, all details about CFA resources were made available online via the 2012 CFA Resources Available Document, the State Register and the New York State Contract Reporter. When the portal closed on July 14, agencies immediately began marking projects eligible or ineligible. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. Scores had to be finalized by September 15. After the SIAT Tours concluded, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need.<sup>8</sup> Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council capital fund was awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On December 19, 2012, the Governor announced that 725 projects totaling \$738 million had been awarded through Round Two of the Regional Economic Development Council initiative. Best Plan awards were given to Central New York, Mid Hudson, Southern Tier, North Country and Finger Lakes in adherence to the competition guidelines detailed above.

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<sup>8</sup> See Attachment A: Regional Council Guidebook: "A New State Government Approach to Economic Growth," page 11.

# CENTRAL NEW YORK REGIONAL ECONOMIC DEVELOPMENT COUNCIL

## Assessment of the 2012 Progress Report

### Part One: Strategic Plan Update

#### Building on the 2011 Strategic Plan

##### A. Addressing weaknesses identified in the 2011 assessments

The CNYREDC addressed all of the weaknesses identified in its 2011 plan, making the 2012 update more concise and logically ordered, the timelines clearer, and clarifying the scope of data used in determining goals and strategies. The 2012 update clearly identifies the organizations responsible for coordination and follow up for each strategy and provides detailed information on the sources and uses of private investment related to the CFAs funded in 2011.

##### B. Building upon strengths identified in the 2011 assessment

It is evident throughout the 2012 progress report that the region is committed to their plan and solid progress has been made toward achieving the plans' vision and advancing key goals and projects.

The key strength from 2011 that has been enhanced is the level of organization and cooperation. The CNYREDC has established eight "Transformational Initiative Teams" to guide the implementation of their transformational initiatives and strategies. The teams are charged with coalescing strategies, coordinating investments and policies, and empowering coalitions to implement their component of the regional plan over the next five years.

The teams are:

- New York Energy Regional Innovation cluster,
- Food to Markets,
- Tourism,
- Arts and Culture,
- Innovate Upstate,
- Broadband Investment
- Say Yes to Education
- Municipal Core Reinvestment
- Waterfront Revitalization

CNYREDC also continues to build upon the strengths of the region's research universities and industry partners, while maintaining a solid mix of private sector activities. Cranes are in the air, with many Round 1 CFA projects underway, such as the Syracuse Center of Excellence, CNY Biotech Accelerator, St. Joseph's Hospital Health Center, C-Speed, the Fulton Thermal Corporation, Novelis Corporation, and the Connective Corridor linking downtown Syracuse and University Hill. The range of projects underway throughout the region continues to present a diversity of opportunity for people of varying skill sets.

## Strategies

The Council refined its focus in 2012, embracing new sub-strategies and actions. Many of the modifications address persistent challenges to realizing the region's full economic development potential. For example, the region is working to create and expand demand-driven workforce training, retraining, and development programs; to foster, promote, and attract entrepreneurial development in urban cores, including new retail; and to collaborate with the Western NY REDC on implementation of Say Yes to Education.

The CNYREDC continued its focus on strategies, projects and initiatives that are creating a more inclusive environment; accelerating the plan's goals and strategies by investing in human capital; promoting collaborations between the private sector and anchor institutions; expand international business opportunities; and enabling investors to easily navigate available resources and opportunities.

## Implementation Agenda

The Council has closely connected its proposed priority projects to multiple regional strategies and these projects were also selected based upon the five-year payroll generated, jobs created, jobs retained and total project investment leveraged so they are ready for funding.

Each proposed priority project is clearly connected to one or more goals and strategies. Of the 34 priority projects, 100% of projects advance at least one strategic goal, 79% meet two goals and 26% meet all three goals. However, numerous strategies do not require state funding to implement. As an example, one of the regional actions under the strategy to support existing businesses is to encourage the growth of medical tourism. Hospitals and other health service organizations have met and charted a course of action to collectively pursue this goal. They are scheduled to travel to Ontario for promotional tours in January.

The region exceeded the Guidebook 2012 requirements for the Implementation Agenda by identifying all entities responsible for implementing each strategy and identifying relevant projects associated with each strategy in the template.

## Part Two: Progress Made Implementing Strategies

### Progress

#### A. Organizational progress

The most impressive example of progress is the level of collaboration among businesses, anchor institutions and organizations both through the specific Transformational Initiative Teams and through the collaborations established to advance specific actions such as the medical tourism example noted above. Eight Transformational Initiative Teams were established in early 2012. These eight teams were created to actively engage in and implement the priority strategies and projects. Teams consist of Regional Council members and individuals representing a variety of public and private stakeholders who provide insight and expertise on tactics and actions to best accomplish the goals of the strategic plan. The teams guide progress and advise the Regional Council on emerging projects and key strategic decisions.

The CNYREDC does not mention a specific "project pipeline" process, yet they did develop mass media outreach to the public, including an award winning public service announcement. Through a survey they gathered

information from the public on their identified Transformational Initiatives. It is not clear whether these efforts directly impacted or instructed the identified priority projects for 2012-13.

## **B. Examples of progress**

It is clear that progress has been made, as no less than forty-six actions demonstrate coordination and collaboration in the region. The most impressive progress relates to the region's strategy of *Investing in Existing Regional Industry Concentrations and Businesses*. Throughout the region public and private industry relating to clean energy; health, biomedical services and biosciences; financial services; agribusiness; and advanced manufacturing have created new jobs, started or completed construction projects, and secured funding. One project visited by the State Implementation Assessment Team was CNY Biotech Accelerator, built to encourage the commercialization of technologies developed at SUNY Upstate Medical University and SUNY ESF. The Biotech Accelerator opening was imminent; it had hired an executive director, and had signed two tenants for the incubation space for biotech entrepreneurs.

To help guide implementation of projects and actions, lead entities were identified. For example, New York Energy Regional Innovation Cluster (NYE-RIC) Transformational Initiative team identified and coordinated opportunities related to energy and the Food to Market Transformative Project Team supports agribusiness initiatives.

Also impressive has been CNYREDC's role as a catalyst to encourage new venture development, product development, and process improvement. CenterState CEO established CEO Ventures with SBA support and continued incubation services at The Tech Garden. The Innovate Upstate Transformative Project Team Early worked to improve access to seed and risk capital through formation of a regional venture fund and reauthorization of the Grants for Growth Program for 2013. The CenterState Venture Fund, is a for-profit investment vehicle to make equity investments at the \$500,000 to \$2 million level in high-growth ventures.

## **Leveraging of Resources**

The region's proposed 2012 priority projects total \$28,549,988 in state funding requests and this investment would leverage \$208,403,873 in total project costs. The projects are projected to retain 799 jobs, create 825 direct jobs and 16,302 construction jobs.

The region has anchor institutions such as Syracuse University, SUNY Upstate Medical University and business organizations such as Center State CEO and MACNY with which to partner. These and many other entities play key roles in strategy implementation as coordinated by the Council. Many of these institutions and organizations have combined in various ways on the 46 plus actions outlined in the implementation agenda. A good example is an action item to grow the region's research capacity where the Pall Corporation has developed a partnership with Clarkson University, SUNY ESF, the Syracuse Center of Excellence and Rochester Institute of Technology to drive the development of a new enterprise focused on R&D around sustainable water and wastewater treatment.

There are several incubator projects funded in 2011 that are or will be creating many leveraging opportunities. The research and development laboratories at the Syracuse Center of Excellence, Cooper Crouse-Hinds Development Laboratory and Engineering Center and the CNY Biotech Accelerator will help create new products and businesses and expand employment opportunities. A new state-of-the-art development laboratory and engineering center at Cooper Crouse-Hinds will drive innovations in its LED lighting technologies and power distribution systems, leading to new product lines and more efficient technology.

## Performance Measures

The Council is aggressively tracking the progress of the region's priority strategies through a partnership between Center State CEO and the Central New York Community Foundation which is monitoring and evaluating progress. Spreadsheets track overall regional performance indicators, project-based performance, process-based performance on strategies, and performance outcomes on strategies.

Overall regional performance measures chosen to provide a quick snapshot on the health of the regional economy include metrics such as jobs, gross metro product, population, unemployment, poverty wages and educational attainment. Project-based performance is tracked through the Empire State Development office. Process-based performance measures track progress on actions implement support strategies which support goals. Many performance metrics, which are finer-grained and specific to the strategy, will be measured in 2012-13 and compared to prior data (if available). For example, to track performance in the financial services sector the region will measure change in employment since the end of the recession; location quotient; average annual wage; value added per worker; and economic output.

No evidence was provided that the resulting data was the reason for modifying strategies or actions.

## Process

The Council used numerous methods to engage the public. These include public participation events, mass media public service announcements, surveys, flier and brochure distribution to all local governments and public presentations by CFA awardees.

Application Number	Regions	Agency	ProgramName	Project_Name	Business_Name	AgencyScore	REDCScore	TotalScore	AgencyRecommendedFunding	Awarded
18165	Central New York	Ag_and_Markets	AgMkts ADP	Growing Upstate Food Hub	Madison County Agricultural Economic Development	64.67	20	84.67	\$500,000.00	Awarded
16216	Central New York	Ag_and_Markets	AgMkts ADP	Port of Oswego Agriculture Handling Project	Port of Oswego Authority	62	20	82	\$250,000.00	Awarded
17529	Central New York	Ag_and_Markets	AgMkts ADP	Agricultural Development Grant	Cayuga County Chamber of Commerce	56	20	76	\$0.00	Not-Awarded
18636	Central New York	Ag_and_Markets	AgMkts ADP	Project Agri Fund	Operation Oswego County Inc	55	20	75	\$0.00	Not-Awarded
18250	Central New York	Ag_and_Markets	AgMkts ADP	Empire Farmstead Brewery	Village of Cazenovia	49.33	20	69.33	\$0.00	Not-Awarded
19254	Central New York	Ag_and_Markets	AgMkts ADP	New Dairy Ingredients Plant	Farm Credit East ACA	59.33	10	69.33	\$0.00	Not-Awarded
15222	Central New York	Ag_and_Markets	AgMkts ADP	Value Added Local Farm Produce Project	Morrisville Auxiliary Corporation	58.33	10	68.33	\$0.00	Not-Awarded
17254	Central New York	Ag_and_Markets	AgMkts ADP	Syracuse Area Mobile Market	Southside Interfaith CDC	27	15	42	\$0.00	Not-Awarded
17260	Central New York	Arts	Arts APG	Talent Agency	Syracuse University	66	20	86	\$58,375.00	Awarded
18919	Central New York	Arts	Arts APG	Initiative to Develop Audiences & Services, IDEAS	Central New York Arts	56	20	76	\$150,000.00	Awarded
19373	Central New York	Arts	Arts APG	History Happens Here: Beeline to Bville	Erie Canal Museum	44	10	54	\$100,000.00	Awarded
18705	Central New York	Arts	Arts APG	Gustav Stickley House	Everson Museum of Art of Syracuse and Onondaga County	33	20	53	\$50,000.00	Awarded
16939	MULTI: Capital District, Central New York, Long Island, New York City	Arts	Arts APG	Working the Waters	Long Island Traditions	42	10	52	\$0.00	
14880	MULTI: Capital District, Central New York, Finger Lakes, Mid-Hudson, Mohawk Valley, New York City, Southern Tier, Western New York	Arts	Arts APG	New York Canals Dance Tour 2013	NYS DanceForce	36	12.5	48.5	\$0.00	
15409	Central New York	Arts	Arts APG	CRAVE: Festival and Conference	Central New York Jazz Arts Foundation	27	20	47	\$62,000.00	Awarded
16940	MULTI: Central New York, New York City	Arts	Arts APG	601 Tully and Culture Lounge	COAHSI	0	20	20	\$0.00	
17982	MULTI: Capital District, Central New York, Finger Lakes, Long Island, Mid-Hudson, Mohawk Valley, New York City, North Country, Southern Tier, Western New York	Arts	Arts APG	CSC Live	CSC Repertory Ltd dba Classic Stage Company	0	15	15	\$0.00	
19213	MULTI: Capital District, Central New York, Mid-Hudson, Western New York	Arts	Arts APG	Performa Regional Network	Performa	0	10	10	\$0.00	
19670	MULTI: Capital District, Central New York, Finger Lakes, Mohawk Valley, New York City, Southern Tier, Western New York	Arts	Arts APG	To Love Two Countries NYS Touring Exhibition and Irish Arts Network	Irish Arts Center	0	10	10	\$0.00	
16224	Central New York	Canals	Canals CGP	Phoenix Waterfront Improvement Project	Village of Phoenix	70	20	90	\$50,000.00	Awarded
13813	Central New York	Canals	Canals CGP	Canal Landing Park Phase II	Village of Fayetteville	69.5	15	84.5	\$150,000.00	Awarded
18616	Central New York	Canals	Canals CGP	Chancellor2012	H Lee White Marine Museum	49	15	64	\$0.00	Not-Awarded
17784	Central New York	Canals	Canals CGP	Erie Canal Heritage Park Restoration	Canal Society of New York State	43	20	63	\$0.00	Not-Awarded
15396	Central New York	Canals	Canals CGP	International Boxing Hall of Fame	Gavitt Associates	24.5	20	44.5	\$0.00	Not-Awarded
16770	Central New York	Canals	Canals CGP	Mentz Town Park Improvement	Town of Mentz	25.5	15	40.5	\$0.00	Not-Awarded
17416	Central New York	DEC	DEC CWSRF	Village of Marcellus Wastewater Engineering Study	Village of Marcellus	80	20	100	\$30,000.00	Awarded
19024	Central New York	DEC	DEC CWSRF	Town of Constantia Sewer District Engineering Study	Town of Constantia	68	20	88	\$30,000.00	Awarded
18295	Central New York	DOL	DOL EET	Lean Manufacturing Enterprise Training	Currier Plastics, Inc.	53.93	20	73.93	\$100,000.00	Awarded
19531	Central New York	DOL	DOL EET	Worker Skills Upgrading RFP	INFICON Inc	36.53	20	56.53	\$0.00	Not-Awarded
16865	Central New York	DOL	DOL EET	MSI Employee Skills Upgrade	Marquardt Switches Inc	35.21	20	55.21	\$0.00	Not-Awarded
19662	Central New York	DOL	DOL EET	rbwood2012	RB Woodcraft Inc	34.51	20	54.51	\$0.00	Not-Awarded
19840	Central New York	DOL	DOL EET	LeadershipAgility	Seneca Data Distributors Inc	28.48	15	43.48	\$0.00	Not-Awarded

Application Number	Regions	Agency	ProgramName	Project_Name	Business_Name	AgencyScore	REDCScore	TotalScore	AgencyRecommendedFunding	Awarded
18951	Central New York	DOL	DOL EET	Existing Employee Training app	CABLExpress Corporation dba CXtec	20.93	20	40.93	\$0.00	Not-Awarded
18691	Central New York	DOL	DOL EET	SU Supervisory Training	Syracuse University	29.37	10	39.37	\$0.00	Not-Awarded
19245	Central New York	DOL	DOL OJT	HD End of Life Recycling	Keith Titus Corporation	45.5	10	55.5	\$0.00	Not-Awarded
18154	Central New York	DOL	DOL UWT	CNC Worker Training Project	Manth Brownell	52.24	0	52.24	\$0.00	Not-Awarded
19245	Central New York	DOL	DOL UWT	HD End of Life Recycling	Keith Titus Corporation	31.47	10	41.47	\$0.00	Not-Awarded
15301	Central New York	DOS	DOS LWR	Bridge Removal at Onondaga Creek	City of Syracuse	68	20	88	\$485,000.00	Awarded
18474	Central New York	DOS	DOS LWR	Onondaga Loop the Lake Trail	Onondaga County	68	20	88	\$75,000.00	Awarded
19472	Central New York	DOS	DOS LWR	Owasco Lake Watershed Management and Waterfront Revitalization Plan	Cayuga County	70.4	15	85.4	\$75,000.00	Awarded
15295	Central New York	DOS	DOS LWR	Reconstruction of Retaining Wall at Onondaga Creek	City of Syracuse	66.4	15	81.4	\$0.00	Not-Awarded
15772	Central New York	DOS	DOS LWR	Little York Dam Rehabilitation	Cortland County	58.4	20	78.4	\$0.00	Not-Awarded
17561	Central New York	DOS	DOS LWR	Village of Homer Zoning Updates	Village of Homer	63.2	15	78.2	\$0.00	Not-Awarded
17560	Central New York	DOS	DOS LWR	City of Cortland Zoning Updates	City of Cortland	61.6	15	76.6	\$0.00	Not-Awarded
17562	Central New York	DOS	DOS LWR	Design and Construction of CNY Living History Museum Phase 2	Town of Cortlandville	56.4	15	71.4	\$0.00	Not-Awarded
19483	Central New York	DOS	DOS LWR	Sodus Point Dredging	Cayuga County	40.4	20	60.4	\$0.00	Not-Awarded
19841	Central New York	DOS	DOS LWR	Village of Baldwinsville LWRP Update	Village of Baldwinsville	44.8	15	59.8	\$0.00	Not-Awarded
17080	Central New York	EFC	EFC GIGP	Carrier Dome Rainwater Harvesting	Syracuse University	69	20	89	\$1,350,000.00	Awarded
17432	Central New York	EFC	EFC GIGP	Onondaga Lake Park Improvements	CHA	51	20	71	\$0.00	
16430	Central New York	EFC	EFC GIGP	Gar Building Revitalization and Demonstration Project	Onondaga Commons LLC	49	10	59	\$0.00	
18752	Central New York	EFC	EFC GIGP	Terry Road Highway Garage Green Infrastructure	Town of Geddes	42	10	52	\$0.00	
18386	Central New York	ESD	ESD EIPC	CD Project	Ciotti Enterprises	73	20	93	\$96,000.00	Awarded
18603	Central New York	ESD	ESD EIPRDD	Manufacturing With Recycled Agricultural Plastics	North Brook Farms Inc	73	20	93	\$100,000.00	Awarded
16466	MULTI: Capital District, Central New York, Finger Lakes, Long Island, Mid-Hudson, Mohawk Valley, New York City, North Country, Southern Tier, Western New York	ESD	ESD EIPRDD	NDTurf	New Dimensions Turf	50	20	70	\$0.00	Not-Awarded
16781	Central New York	ESD	ESD EJP	Renovation and expansion of facility	Rapid Response Monitoring Services Inc	69	20	89	\$1,300,000.00	Awarded
18808	Central New York	ESD	ESD EJP	Relocation from CA to NYS	Dielectric Laboratories Inc	68	20	88	\$2,000,000.00	Awarded
15814	Central New York	ESD	ESD EJP	Carnegie Library	Polaris Library Systems	66	20	86	\$850,000.00	Awarded
17334	Central New York	ESD	ESD EJP	Expansion	Design Concepts Enterprises LLC	65	20	85	\$400,000.00	Awarded
17597	Central New York	ESD	ESD EJP	FLCE Renovation	Pall Corporation	65	20	85	\$300,000.00	Awarded
17696	Central New York	ESD	ESD EJP	Renovation and new equipment	Homer Soy Products LLC	65	20	85	\$185,319.00	Awarded
11906	Central New York	ESD	ESD EJP	Empire Brewery	Empire Farmstead Brewery Inc	48	20	68	\$0.00	Not-Awarded
17502	Central New York	ESD	ESD EJP	CPC 2012 CFA Application	Chocolate Pizza Company Inc	48	20	68	\$0.00	Not-Awarded
19125	Central New York	ESD	ESD EJP	HPSplice	SmartKable LLC	47	10	57	\$0.00	Not-Awarded
17259	Central New York	ESD	ESD EJP	brazzlebox	Brazzlebox	42	0	42	\$0.00	Not-Awarded
19311	Central New York	ESD	ESD Grants	CNY Raceway Park	Central New York Raceway Park	75	20	95	\$2,000,000.00	Awarded
19115	Central New York	ESD	ESD Grants	Syracuse Inner Harbor	COR Inner Harbor Company LLC	74	20	94	\$1,500,000.00	Awarded
19145	Central New York	ESD	ESD Grants	Loguen Crossing	COR Development Company LLC	74	20	94	\$1,000,000.00	Awarded
14628	Central New York	ESD	ESD Grants	Plaza of the Arts	WST33 LLC	73	20	93	\$700,000.00	Awarded
15513	Central New York	ESD	ESD Grants	819 South Salina Street Redevelopment	Syracuse Community Health Center Inc.	73	20	93	\$3,100,000.00	Awarded
14507	Central New York	ESD	ESD Grants	Central New York Inland Depot	3Gi Terminals LLC	70	20	90	\$420,000.00	Awarded
16781	Central New York	ESD	ESD Grants	400 West Division Street	Rapid Response Monitoring Services Inc.	69	20	89	\$1,200,000.00	Awarded
11906	Central New York	ESD	ESD Grants	Empire Brewery	Empire Farmstead Brewery Inc.	68	20	88	\$550,000.00	Awarded
16678	Central New York	ESD	ESD Grants	Le Moyne College Science Business Exchange for High Tech Manufacturing and the Health Professions	Le Moyne College	68	20	88	\$2,000,000.00	Awarded
18808	Central New York	ESD	ESD Grants	CapMove	Dielectric Laboratories Inc	68	20	88	\$500,000.00	Awarded
16594	Central New York	ESD	ESD Grants	Downtown Parking Garage	City of Cortland	67	20	87	\$250,000.00	Awarded
16964	Central New York	ESD	ESD Grants	Prospect Place	Docs Coffee LLC	67	20	87	\$320,000.00	Awarded
15814	Central New York	ESD	ESD Grants	Polaris Library Systems - Carnegie Library Relocation	Polaris Library Systems	66	20	86	\$100,000.00	Awarded

Application Number	Regions	Agency	ProgramName	Project_Name	Business_Name	AgencyScore	REDCScore	TotalScore	AgencyRecommendedFunding	Awarded
16361	Central New York	ESD	ESD Grants	Syracuse Stage	Syracuse Stage	66	20	86	\$500,000.00	Awarded
16552	Central New York	ESD	ESD Grants	Sibleys Building Redevelopment	Paramount Realty Group	66	20	86	\$2,500,000.00	Awarded
16727	Central New York	ESD	ESD Grants	Camillus Mills	Sweet Spot Development	66	20	86	\$500,000.00	Awarded
17145	Central New York	ESD	ESD Grants	Biomass Cooperative Innovation Center	SUNY College of Environmental Science and Forestry/The Research Foundation of SUNY	66	20	86	\$245,000.00	Awarded
18165	Central New York	ESD	ESD Grants	Growing Upstate Food Hub	Madison County Agricultural Economic Development	66	20	86	\$810,000.00	Awarded
18461	Central New York	ESD	ESD Grants	BoMer Plastics Expansion	BoMer Plastics	66	20	86	\$100,000.00	Awarded
15396	Central New York	ESD	ESD Grants	International Boxing Hall of Fame	Gavitt Associates	65	20	85	\$1,000,000.00	Awarded
16560	Central New York	ESD	ESD Grants	US Optical Expansion	US Optical LLC	65	20	85	\$225,000.00	Awarded
17219	Central New York	ESD	ESD Grants	Elm Street Development	Madison County IDA	65	20	85	\$1,000,000.00	Awarded
17334	Central New York	ESD	ESD Grants	Expansion	Design Concepts Enterprises LLC	65	20	85	\$100,000.00	Awarded
17361	Central New York	ESD	ESD Grants	Total Care	Total Care Inc.	70	15	85	\$150,000.00	Awarded
17502	Central New York	ESD	ESD Grants	Chocolate Pizza Company	Chocolate Pizza Company Inc.	64	20	84	\$0.00	Not-Awarded
17597	Central New York	ESD	ESD Grants	FLCE Renovation	Pall Corporation	65	20	85	\$500,000.00	Awarded
17641	Central New York	ESD	ESD Grants	The Gear Factory	Vibrant Syracuse Spaces LLC	65	20	85	\$680,000.00	Awarded
17696	Central New York	ESD	ESD Grants	Homer Soy Products	Homer Soy Products LLC	65	20	85	\$300,000.00	Awarded
17814	Central New York	ESD	ESD Grants	Solvay Iron Works Fabrication Shop	Solvay Iron Works Inc	65	20	85	\$75,000.00	Awarded
17931	Central New York	ESD	ESD Grants	Fulton Medical Center Endo Center	Oswego Health	65	20	85	\$500,000.00	Awarded
18404	Central New York	ESD	ESD Grants	Central New York Biotechnology Accelerator	SUNY College of Environmental Science and Forestry	65	20	85	\$500,000.00	Awarded
19138	Central New York	ESD	ESD Grants	Baker NICU at Crouse Health Hospital	Crouse Health Hospital	65	20	85	\$575,000.00	Awarded
19270	Central New York	ESD	ESD Grants	Community Memorial Hospital IT Project	Community Memorial Hospital	65	20	85	\$250,000.00	Awarded
19667	Central New York	ESD	ESD Grants	South Avenue Supermarket	PriceRite Supermarkets	65	20	85	\$600,000.00	Awarded
19908	Central New York	ESD	ESD Grants	Connective Corridor Facade Program	Syracuse University	65	20	85	\$250,000.00	Awarded
19247	Central New York	ESD	ESD Grants	CNY Community Revitalization Initiative	Central New York Regional Planning and Development Board	64	20	84	\$0.00	Not-Awarded
16223	Central New York	ESD	ESD Grants	Cornell University Milk and Dairy Project	Cornell University	63	15	78	\$0.00	Not-Awarded
15222	Central New York	ESD	ESD Grants	Value Added Local Farm Produce Project	Morrisville Auxiliary Corporation	60	10	70	\$0.00	Not-Awarded
19769	MULTI: Central New York, Finger Lakes, Southern Tier	ESD	ESD Grants	The Sherwood	Fair Deel Development Group	50	20	70	\$0.00	Not-Awarded
19346	Central New York	ESD	ESD Grants	St Camillus Fire Sprinkler Improvements	St Camillus Residential Healthcare Facility	64	5	69	\$0.00	Not-Awarded
19245	Central New York	ESD	ESD Grants	Keith Titus Corporation Heavy Duty Recycling Center	Keith Titus Corporation	58	10	68	\$0.00	Not-Awarded
15011	MULTI: Capital District, Central New York, Finger Lakes, Southern Tier, Western New York	ESD	ESD Grants	Portageville Bridge	Norfolk Southern Railway	49	15	64	\$0.00	Not-Awarded
19868	Central New York	ESD	ESD Grants	S Salina St Anchor Bldg	GCM Ltd	48	15	63	\$0.00	Not-Awarded
16430	Central New York	ESD	ESD Grants	GAR Building Revitalization and Demonstration Project	Onondaga Commons LLC	52	10	62	\$0.00	Not-Awarded
16598	Central New York	ESD	ESD Grants	HealthConnections	Health Advancement Collaborative of Central New York	51	10	61	\$0.00	Not-Awarded
16626	Central New York	ESD	ESD Grants	Case Unit 3 Redevelopment	Near West Side Initiative Inc	56	5	61	\$0.00	Not-Awarded
13940	Central New York	ESD	ESD Grants	New York State Center for Equine Business Development	Cazenovia College	48	10	58	\$0.00	Not-Awarded
14330	Central New York	ESD	ESD Grants	Greenwood Winery Culinary and Event Center	Greenwood Winery LLC	47	10	57	\$0.00	Not-Awarded
19125	Central New York	ESD	ESD Grants	HPSplice	SmartKable LLC	47	10	57	\$0.00	Not-Awarded
16771	Central New York	ESD	ESD Grants	West Shore Gateway Development	DBA Route 20 Path to Tourism	46	10	56	\$0.00	Not-Awarded
12570	MULTI: Central New York, Mohawk Valley	ESD	ESD Grants	National Technology Centers of Excellence	Quanterion Solutions Inc	40	15	55	\$0.00	Not-Awarded
18695	Central New York	ESD	ESD Grants	LUXE	Iron Duke Development LLC	36	10	46	\$0.00	Not-Awarded
18766	Central New York	ESD	ESD Grants	Oak Orchard Wastewater Treatment Plant Infrastructure	Onondaga County Department of Water Environment Protection	41	5	46	\$0.00	Not-Awarded
18499	Central New York	ESD	ESD Grants	Northwest Family YMCA	YMCA of GREATER SYRACUSE	40	5	45	\$0.00	Not-Awarded
16285	Central New York	ESD	ESD Grants	Madison Row	Madison Row LLC	39	5	44	\$0.00	Not-Awarded
18386	Central New York	ESD	ESD Grants	CD Project	Ciotti Enterprises	22	20	42	\$0.00	Not-Awarded
15308	Central New York	ESD	ESD Grants	Stewart Standpipe	City of Syracuse	36	5	41	\$0.00	Not-Awarded
18608	Central New York	ESD	ESD Grants	Mayors Mansion Bed Breakfast Historic Restoration	Rocci Jennifer DeCaro DBA Mayors Mansion	35	5	40	\$0.00	Not-Awarded
18726	Central New York	ESD	ESD Grants	St Josephs College of Nursing Renovations	St Josephs Hospital Health Center	30	10	40	\$0.00	Not-Awarded
19600	Central New York	ESD	ESD Grants	Capital Facility Improvements	Auburn Community Hospital	34	5	39	\$0.00	Not-Awarded

Application Number	Regions	Agency	ProgramName	Project_Name	Business_Name	AgencyScore	REDCScore	TotalScore	AgencyRecommendedFunding	Awarded
19135	Central New York	ESD	ESD Grants	Alliance Bank Stadium Upgrades	Syracuse Chiefs Tenant Onondaga County Owner	38	0	38	\$0.00	Not-Awarded
19879	Central New York	ESD	ESD Grants	western union residences	United Partners Management LLC	33	5	38	\$0.00	Not-Awarded
15552	Central New York	ESD	ESD Grants	Carpenters Barn Wall	Village of Cazenovia	37	0	37	\$0.00	Not-Awarded
18942	Central New York	ESD	ESD Grants	Some Girls Syracuse	Life of a Some Girl LLC	24	0	24	\$0.00	Not-Awarded
17639	Central New York	ESD	ESD RTMGI	Central NY AgriTourism Marketing Project	Oneida County Tourism	69	20	89	\$270,000.00	Awarded
16916	Central New York	ESD	ESD RTMGI	Finger Lakes Beer Trail	IthacaTompkins County Convention and Visitors Bureau	62	15	77	\$40,500.00	Awarded
16647	Central New York	ESD	ESD RTMGI	Cazenovia Beverage Trail Initial Marketing Project	Cazenovia Area Community Development Association CACDA	50	20	70	\$18,500.00	Awarded
18705	Central New York	ESD	ESD RTMGI	Gustav Stickley House	Everson Museum of Art of Syracuse and Onondaga County	40	20	60	\$0.00	Not-Awarded
19846	MULTI: Central New York, Finger Lakes, Southern Tier	ESD	ESD RTMGI	Maps and Trails	Finger Lakes Visitors Connection	39	15	54	\$0.00	Not-Awarded
15548	Central New York	ESD	ESD RTMGI	Cultural and Historic Attractions Passport	Madison County Tourism	35	15	50	\$0.00	Not-Awarded
17972	Central New York	ESD	ESD RTMGI	Syracuse CVB	Syracuse Convention and Visitors Bureau	30	20	50	\$0.00	Not-Awarded
12589	Central New York	ESD	ESD RTMGI	The Route 90 Scenic Byway Visitor Center and Historical Museum	The Center for the Arts of Homer Inc	28	20	48	\$0.00	Not-Awarded
17542	MULTI: Central New York, Mohawk Valley	ESD	ESD RTMGI	MultiRegional County and Community Employment and Economic Growth Through Tourism Promotion	Route 20 Association of New York	26	15	41	\$0.00	Not-Awarded
19435	MULTI: Central New York, Finger Lakes, Southern Tier	ESD	ESD RTMGI	Branding the Finger Lakes	Finger Lakes Tourism Alliance	28	10	38	\$0.00	Not-Awarded
19213	MULTI: Capital District, Central New York, Mid-Hudson, Western New York	ESD	ESD RTMGI	Performa Regional Network	Performa	26	10	36	\$0.00	Not-Awarded
13940	Central New York	ESD	ESD RTMGI	New York State Center for Equine Business Development	Cazenovia College	19	10	29	\$0.00	Not-Awarded
19852	MULTI: Central New York, Mohawk Valley	ESD	ESD RTMGI	Womens Equality Trail Mix	Elizabeth Cady Stanton Hometown Association	20	20	40	\$0.00	Not-Awarded
19200	MULTI: Capital District, Central New York, Finger Lakes, Long Island, Mid-Hudson, Mohawk Valley, New York City, North Country, Southern Tier, Western New York	ESD	ESD RTMGI	KnowledgeNYorg	The Commission on Independent Colleges and Universities	21	15	36	\$0.00	Not-Awarded
16046	Central New York	HCR	HCR CDBG PF	Senior Apartments Sidewalk Improvements	Village of Union Springs	26	10	36	\$0.00	Not-Awarded
18000	Central New York	HCR	HCR CDBG SBA	Precision Eforming Project	Town of Cortlandville	47	20	67	\$70,000.00	Awarded
17656	Central New York	HCR	HCR CDBGED	Northeast Transformer Services (NETS)	Town of Preble	36	20	56	\$750,000.00	Awarded
18449	Central New York	HCR	HCR CDBGED	Homer Soybean Project	Village of Homer	43	10	53	\$315,000.00	Awarded
15573	Central New York	HCR	HCR NYMS	Cortland Downtown Revitalization Program	City of Cortland	65	15	80	\$250,000.00	Awarded
14489	Central New York	HCR	HCR NYMS	Fair Haven Downtown Rehabilitation Program	Village of Fair Haven	64	15	79	\$250,000.00	Awarded
17558	Central New York	HCR	HCR NYMS	Marathon Downtown Revitalization Program	Village of Marathon	62	15	77	\$250,000.00	Awarded
14322	Central New York	HCR	HCR NYMS	Prospect Hill North Salina Revitalization Project	Center State Corporation for Economic Opportunity	55	15	70	\$241,875.00	Awarded
16225	Central New York	HCR	HCR NYMS	State Street Improvement Project	Village of Phoenix	51	15	66	\$0.00	Not-Awarded
17042	Central New York	HCR	HCR NYMS	JeffersonWarren Corridor	Downtown Committee of Syracuse Inc	42	20	62	\$0.00	Not-Awarded
12589	Central New York	HCR	HCR NYMS	The Route 90 Scenic Byway Visitor Center and Historical Museum	The Center for the Arts of Homer Inc	37	20	57	\$0.00	Not-Awarded
18615	Central New York	HCR	HCR NYMS	South Avenue Business District Renovation Project	Jubilee Homes of Syracuse Inc	29	15	44	\$0.00	Not-Awarded
17429	Central New York	HCR	HCR NYMS	East Hill Neighborhood Improvement Project	Auburn Downtown Business Improvement District	21	20	41	\$0.00	Not-Awarded
18323	Central New York	HCR	HCR NYMS	New York Main Street Eastside Project	City of Oswego Community Development Office	21	15	36	\$0.00	Not-Awarded
16029	Central New York	HCR	HCR RARP	Cortland Repertory Theatre Downtown	Cortland Downtown Partnership	60	20	80	\$200,000.00	Awarded
18165	Central New York	HCR	HCR RARP	Growing Upstate Food Hub	Madison County Agricultural Economic Development	47	20	67	\$200,000.00	Awarded
12589	Central New York	HCR	HCR RARP	The Route 90 Scenic Byway Visitor Center and Historical Museum	Center for the Arts of Homer, Inc.	39	20	59	\$200,000.00	Awarded
16481	Central New York	HCR	HCR RARP	Opendore Project	Howland Stone Store Museum	37	20	57	\$200,000.00	Awarded

Application Number	Regions	Agency	ProgramName	Project_Name	Business_Name	AgencyScore	REDCScore	TotalScore	AgencyRecommendedFunding	Awarded
17368	Central New York	HCR	HCR RARP	New York Rural Preservation Meadowview II	Snow Belt Housing Company Inc	24	5	29	\$0.00	Not-Awarded
17369	Central New York	HCR	HCR RARP	New York Rural Preservation Meadowview III	Snow Belt Housing Company Inc	24	5	29	\$0.00	Not-Awarded
17796	Central New York	HCR	HCR UI	Salina Crossing Project	Housing Visions Consultants, Inc.	30	20	50	\$200,000.00	Awarded
16454	Central New York	NYSERDA	NYSERDA REDGHG	Willow Biomass Crop Deployment	SUNY College of Environmental Science and Forestry	69.25	20	89.25	\$397,831.00	Awarded
17461	Central New York	NYSERDA	NYSERDA REDGHG	Skaneateles Zero Net Energy Village Hall	Village of Skaneateles	62.92	20	82.92	\$546,493.00	Awarded
19062	MULTI: Capital District, Central New York, Finger Lakes, Western New York	NYSERDA	NYSERDA REDGHG	PON 2571	Power Drives Inc	58.25	15	73.25	\$0.00	Not-Awarded
19624	Central New York	NYSERDA	NYSERDA REDGHG	Materials Metrology Center	Syracuse Center of Excellence	51.75	20	71.75	\$0.00	Not-Awarded
16555	Central New York	NYSERDA	NYSERDA REDGHG	City of Auburn Economic Development and Greenhouse Gas GHG Reduction by a District Heating and Cooling System	Joseph technology corporationinc	46.25	10	56.25	\$0.00	Not-Awarded
16727	Central New York	NYSERDA	NYSERDA REDGHG	Camillus Mills	Sweet Spot Development	34.25	20	54.25	\$0.00	Not-Awarded
16823	Central New York	NYSERDA	NYSERDA REDGHG	Spruce Haven Farm	Larsen Engineers	42.58	10	52.58	\$0.00	Not-Awarded
18521	Central New York	NYSERDA	NYSERDA REDGHG	Morrisville CEA	TLBrown Mangement Group	27.58	20	47.58	\$0.00	Not-Awarded
16206	Central New York	Parks	Parks HASA	CityHallForecourt Restoration and Storm Water Management	City of Syracuse	45.5	20	65.5	\$0.00	Not-Awarded
15295	Central New York	Parks	Parks HASA	Retaining Wall Reconstruction	City of Syracuse	37.5	15	52.5	\$0.00	Not-Awarded
18705	Central New York	Parks	Parks HPA	Restoration of Gustav Stickley House	Everson Museum of Art of Syracuse and Onondaga County	46	20	66	\$500,000.00	Awarded
18599	Central New York	Parks	Parks HPA	Barnes Hiscock Mansion Roof Restoration	George Rebecca Barnes Foundation	49.5	15	64.5	\$0.00	Not-Awarded
2978	Central New York	Parks	Parks HPA	AME Zion Exterior and Interior Stabilization and Restoration	Peoples AME Zion Church	42.5	20	62.5	\$0.00	Not-Awarded
17784	Central New York	Parks	Parks HPA	Stabilization, Exterior and Interior Restoration	Canal Society of New York State	42	20	62	\$0.00	Not-Awarded
14417	Central New York	Parks	Parks HPA	Seward House Museum MultiPurpose Space	Seward House Museum	36	20	56	\$0.00	Not-Awarded
12589	Central New York	Parks	Parks HPA	Exterior Restoration of Former Church	The Center for the Arts of Homer Inc	34	20	54	\$0.00	Not-Awarded
16947	Central New York	Parks	Parks HPA	Stained Glass Window Restoration	Plymouth Congregational Church UCC	39	5	44	\$0.00	Not-Awarded
15308	Central New York	Parks	Parks HPA	Stewart Standpipe	City of Syracuse	37	5	42	\$0.00	Not-Awarded
15552	Central New York	Parks	Parks HPA	Carpenters Barn Wall	Village of Cazenovia	39.5	0	39.5	\$0.00	Not-Awarded
14842	Central New York	Parks	Parks PA	Camp Zerbe Lodge Restoration	Oswego CtiyCounty Youth Bureau	56.5	20	76.5	\$349,419.00	Awarded
13826	Central New York	Parks	Parks PA	Education Center Construction	Lime Hollow Nature Center	55.5	20	75.5	\$383,253.00	Awarded
15773	Central New York	Parks	Parks PA	Casey and Falcon Park Ballfield Upgrades	City of Auburn	46.5	20	66.5	\$412,500.00	Awarded
17822	Central New York	Parks	Parks PA	Camillus Park Revitalization	Town of Camillus	45	20	65	\$0.00	Not-Awarded
17791	Central New York	Parks	Parks PA	Wickwire Pool Project	City of Cortland	53.5	10	63.5	\$0.00	Not-Awarded
13813	Central New York	Parks	Parks PA	Canal Landing Park Phase II	Village of Fayetteville	40.5	15	55.5	\$0.00	Not-Awarded
15552	Central New York	Parks	Parks PA	Carpenters Barn Wall	Village of Cazenovia	32.5	0	32.5	\$0.00	Not-Awarded
16770	Central New York	Parks	Parks PA	Mentz Town Park Improvement	Town of Mentz	0	15	15	\$0.00	Not-Awarded